



City of Galveston

FLEET FACILITIES STAFF REPORT

Date October 19, 2021

To: City Manager
Mayor and City Council Members

From: David Smith, Executive Director
Fleet, Mass Transit and Special Events

Project location: N/A

Project: Purchase Four John Deere Excavators

Request: Consider for the approval of the purchase of four (4) new John Deere Excavators with attachments for the Municipal Utilities Department to be purchased from Brookside Equipment Sales through Buy Board for a total price of \$210,528.80 and authorize the City Manager to execute the contract upon final approval by the City Attorney.

Prior Council Action

No prior actions on this subject.

Background

- A. Funding for new equipment has been budgeted for Municipal Utilities (Distribution & Collections Divisions).
- B. Buy Board, HGAC Buy, and TXMAS are cooperative purchasing organizations that the city is a member of that performs bidding packages for local governments on small and large equipment.
- C. The total package price from John Deere through Buy Board is \$210,528.80. Contract item 597-19. The contract information has been included in this packet.





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- D. The specifications for this unit were discussed by staff members after receiving input from the Municipal Utilities Department and the Fleet Facility to achieve the correct desired product for the lowest cooperative price.
- E. John Deere is based out of League City. The estimated delivery dates for the stocked units should occur in November 2021. The unstocked units will be delivered in February 2022.
- F. Brookside will handle the final assembly and delivery to Galveston.

Fiscal Impact Report

Ct	Unit	Funding Source	Status	Price
1	John Deere 50G Compact Excavator	MU Coll and Dist Veh Cap Outlay	In stock	\$ 57,300.23
1	John Deere 50G Compact Excavator	MU Coll and Dist Veh Cap Outlay	In stock	\$ 58,624.80
1	John Deere 50G Compact Excavator	MU Coll and Dist Veh Cap Outlay	Order	\$ 58,488.32
1	John Deere 17G Compact	MU Coll and Dist Veh Cap Outlay	Order	\$ 25,486.65
1	Hydraulic Hammer Attachment	MU Coll and Dist Veh Cap Outlay	Order	\$ 10,628.80
				\$210,528.80

Alternatives

- A. Approve the purchase:
 - 1. Cost - \$210,528.80
 - 2. Timing - Estimated delivery date is November 2021 and February 2022
 - 3. Departmental Improvements - Will provide the Municipal Utilities Department with needed equipment to perform duties. Newer equipment will reduce fleet maintenance dollars.
- B. Do not approve the purchase:
 - 1. Cost - No additional cost at this time.
 - 2. Timing - N/A





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3. Departmental Improvements - The Municipal Utilities Department will not be able to function at their fullest extent without needed equipment. Older equipment will take on a heavier load, which will increase maintenance dollars.

Staff Recommendation

Concur in Alternative A and approve allowing the Fleet Facility to purchase of four (4) new John Deere Excavators with attachments for the Municipal Utilities Department to be purchased from Brookside Equipment Sales through Buy Board for a total price of \$210,528.80 and authorize the City Manager to execute the contract upon final approval by the City Attorney.

Attachments





Vendor Contract Information Summary

Vendor Name John Deere Construction Retail Sales
Contact Kent Hoffman
Phone Number 3097650282
Email hoffmankentj@johndeere.com
Website www.deere.com/en/construction/
Federal ID 36-3387700
Accepts RFQs Yes
Address Line 1 1515 5th Avenue
Vendor City Moline
Vendor Zip 61265
Vendor State IL
Vendor Country USA
Delivery Days 120
Freight Terms FOB Destination
Payment Terms Net 30 Days
Shipping Terms Pre-paid and added to invoice
Ship Via Common Carrier
Is Designated Dealer No
EDGAR Forms Received Yes
Service-Disabled Veteran Owned No
Minority Owned No
Women Owned No
Is National Yes
No Excluded Foreign Terrorist Orgs Yes
No Israel Boycott Certificate Yes
Is MWBE No
Regions Served All Texas Regions
States Served All States
Contract Name Construction, Road and Bridge, Ditching, Trenching, and Other Equipment
Contract # 597-19
Effective Date 12/01/2019
Expiration Date 11/30/2022
Quote Reference Number 597-19
Return Policy Equipment is factory built to customer's specifications. There is no return policy.



Vendor Contract Information Summary

Additional Dealers See Dealers/Distributors link for dealer list
Manufacturer Designated Dealers Yes
Additional Info null

Quote Id: 25453897

Prepared For:
CITY OF GALVESTON



Prepared By: **Doug Moore**

Brookside Equipment Sales
2135 Gulf Freeway South
League City, TX 77573

Tel: 281-338-1300

Fax: 281-332-7420

Email: moore.doug@brooksideusa.com

Date: 18 October 2021

Offer Expires: 19 November 2021

Confidential

Quote Summary

Prepared For:
 CITY OF GALVESTON
 PO BOX 779
 GALVESTON, TX 77553
 Business: 409-797-3920

Prepared By:
 Doug Moore
 Brookside Equipment Sales
 2135 Gulf Freeway South
 League City, TX 77573
 Phone: 281-338-1300
 moore.doug@brooksideusa.com

BuyBoard Contract #597-19
 Government pricing valid for 30 days from date of quote.
 Make PO out to: Brookside Equipment Sales Inc. 3715 S. Sam
 Houston Pkwy E. Houston, Texas 77047. Send PO to Doug Moore
 for order entry procedures. moore.doug@brooksideusa.com

Quote Id: 25453897
Created On: 18 October 2021
Last Modified On: 19 October 2021
Expiration Date: 19 November 2021

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 50G (stock) Compact Excavator	\$ 57,300.23 X	1 =	\$ 57,300.23
JOHN DEERE 50G (stock) Compact Excavator	\$ 58,624.80 X	1 =	\$ 58,624.80
JOHN DEERE 50G Cab Compact Excavator	\$ 58,488.32 X	1 =	\$ 58,488.32
JOHN DEERE 17G Compact Excavator	\$ 25,486.65 X	1 =	\$ 25,486.65
Equipment Total			\$ 199,900.00

Quote Summary	
Equipment Total	\$ 199,900.00
SubTotal	\$ 199,900.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 199,900.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 199,900.00

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 25453897

Customer: CITY OF GALVESTON

JOHN DEERE 50G (stock) Compact Excavator

Hours:

Stock Number: JE1456

Code	Description	Qty
0060FF	50G Compact Excavator	1
Standard Options - Per Unit		
3125	Rubber Track 300 mm with 600mm (24 in.) Triple Semi Grouser Shoes	1
4150	Suspension Seat - Cloth	1
7120	Long Arm and Extra Counterweight	1
8185	ROPS / FOPS Cab	1
Dealer Attachments		
BYT10976	12 in (305 mm) HD Bucket	1
1001	Freight	1
1002	Delivery	1
1003	PDI	1

JOHN DEERE 50G (stock) Compact Excavator

Equipment Notes:

Hours:

Stock Number: JE2095

Code	Description	Qty
0060FF	50G Compact Excavator	1
Standard Options - Per Unit		
3125	Rubber Track 300 mm with 600mm (24 in.) Triple Semi Grouser Shoes	1
4150	Suspension Seat - Cloth	1
7120	Long Arm and Extra Counterweight	1
8185	ROPS / FOPS Cab	1
9555	Angle Blade	1
Dealer Attachments		



Selling Equipment

Quote Id: 25453897

Customer: CITY OF GALVESTON

BYT10976	12 in. (305 mm) Heavy Duty Bucket; 2.1 Cu. Ft. (0.06 Cu. M) (3 TK Teeth Included)	1
1001	Freight	1
1002	Delivery	1
1003	PDI	1

JOHN DEERE 50G Cab Compact Excavator

Equipment Notes:

Hours:

Stock Number:

Code	Description	Qty
0060FF	50G Compact Excavator	1
Standard Options - Per Unit		
3125	Rubber Track 300 mm with 600mm (24 in.) Triple Semi Grouser Shoes	1
4150	Suspension Seat - Cloth	1
7110	Standard Arm	1
8185	ROPS / FOPS Cab	1
Dealer Attachments		
BYT10976	12 in. (305 mm) Heavy Duty Bucket; 2.1 Cu. Ft. (0.06 Cu. M) (3 TK Teeth Included)	1
1003	Delivery	1
1001	Freight	1
1002	PDI	1

JOHN DEERE 17G Compact Excavator

Equipment Notes:

Hours:

Stock Number:



Selling Equipment

Quote Id: 25453897

Customer: CITY OF GALVESTON

Code	Description	Qty
0010FF	17G Compact Excavator	1
Dealer Attachments		
BYT10959	12" Bucket for 17G	1
1001	Delivery	1
1002	Freight	1
1003	PDI	1

Quote Summary

Prepared For:
 CITY OF GALVESTON
 PO BOX 779
 GALVESTON, TX 77553
 Business: 409-797-3920

Prepared By:
 Doug Moore
 Brookside Equipment Sales
 2135 Gulf Freeway South
 League City, TX 77573
 Phone: 281-338-1300
 moore.doug@brooksideusa.com

BuyBoard Contract #597-19
 Government pricing valid for 30 days from date of quote.
 Make PO out to: Brookside Equipment Sales Inc. 3715 S. Sam
 Houston Pkwy E. Houston, Texas 77047. Send PO to Doug Moore
 for order entry procedures. moore.doug@brooksideusa.com

Quote Id: 25441403
Created On: 14 October 2021
Last Modified On: 19 October 2021
Expiration Date: 19 November 2021

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE HH80C HYDRAULIC HAMMER	\$ 10,628.80 X	1 =	\$ 10,628.80
Equipment Total			\$ 10,628.80

Quote Summary	
Equipment Total	\$ 10,628.80
SubTotal	\$ 10,628.80
Est. Service Agreement Tax	\$ 0.00
Total	\$ 10,628.80
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 10,628.80

Salesperson : X _____

Accepted By : X _____



Selling Equipment

Quote Id: 25441403

Customer: CITY OF GALVESTON

JOHN DEERE HH80C HYDRAULIC HAMMER

Hours:

Stock Number:

Code	Description	Qty
0CB0T	HH80C Hydraulic Hammer	1
Standard Options - Per Unit		
1007	Mounting Bracket, 50-60 Compact Excavator	1
Dealer Attachments		
1001	PDI	1