



# City of Galveston

## DEPARTMENT OF INFORMATION TECHNOLOGY

### STAFF REPORT

**Date** October 28, 2021

**To:** City Manager  
Mayor and City Council Members

**From:** Hope Dean, Information Technology, Executive Director & CITO

**Project location:** N/A

**Project:** Comcast Leased Fiber

#### **Request:**

Consider authorizing the City Manager to execute a three-year agreement with Comcast Cable Communication Management LLC to provide leased fiber and internet service connectivity in an amount not to exceed \$ 9,442.50 monthly with the option to renew the agreement for two 1 year terms.

#### **Prior Council Action**

2018 - council approved a 3 year agreement

#### **Background**

1. The current service through Comcast provides Ethernet connection and internet service to twelve (12) City facilities. Absent this connection these facilities would be unable to connect to the City's core network.
2. Comcast has been the Ethernet and Internet service provider for the City of Galveston since 2006. Comcast has continued to offer competitive pricing with each contract the City has signed. This contract will reduce our monthly payment even further providing overall savings to the City over a three-year period.
3. Comcast services meet the City's needs and expectations having minimal downtime and consistent communication connections between City Facilities. These connections have been extremely solid with minor downtime.



- 4. IT Department staff sought quotes from other providers and was unable to locate another provider that could provide service to all facilities. The new agreement with comcast will save the City \$ 2,305.30 monthly.

**Fiscal Impact Report**

- **Funding Source.**
  - Various City Department Budgets
- **Total Cost.**

Description	Cost
Leased Fiber and Internet Service/Month	\$9,442.50
Total	\$9,442.50

**Alternatives**

- Option 1 – Continue service on a month to month basis recognizing no cost savings to the City.
- Option 2 – Develop and release a RFP to obtain cost of running private fiber at all locations. This is both time and cost prohibitive as service would still be needed to these sites in the interim.
- Option 3 – Approve the agreement

**Staff Recommendation**

Consider authorizing the City Manager to execute a three-year agreement with Comcast Cable Communication Management LLC to provide Ethernet and Internet service connectivity in an amount not to exceed \$ 9,442.50 monthly with the option to renew the agreement for two 1 year terms.

**Attachments**

Comcast Enterprise Sales Order Form