



City of Galveston

FLEET, MASS TRANSIT & SPECIAL EVENTS STAFF REPORT

Date January 13, 2022

To: City Manager
Mayor and City Council Members

From: David Smith, Executive Director
Fleet, Mass Transit and Special Events

Project location: N/A

Project: John Deere Change Order

Request: Consider for the approval allowing the Fleet Facility to increase the previously approved purchase amount of four excavators from Deere & Company through Buy Board (Brookside) from \$210,528.80 to \$211,398.63. The increase is due to supply chain issues and parts availability. This is a difference of \$869.83, which is a 0.07% increase.

Prior Council Action

Original purchase was approved on October 28, 2021.

Background

- A. Funding for four new excavators had been earmarked for Municipal Utilities and they had requested these units for utility repairs. Two larger units (50G) with a long reach boom and one with a standard reach boom. A fourth unit (17G) was a smaller excavator.
- B. This item was approved by the City Council during the October 28, 2021, meeting.
- C. The dealership supplied a Buy Board 2021 quote that illustrated a total of \$210,528.80.
- D. John Deere (in reference to the larger 50G units) will now have to deliver a third long reach boom since the standard reach boom is not available due to supply chain issues and parts availability which will increase the total amount by \$869.83. This action is allowed by Buy Board.

II. Current Situation





City of Galveston

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The City Council will have to approve allowing the Fleet Facility to increase the previously approved purchase amount of four excavators from Deere & Company through Buy Board (Brookside) from \$210,528.80 to \$211,398.63. The increase is due to supply chain issues and parts availability. This is a difference of \$869.83, which is a 0.07% increase.

III. Alternatives in order of priority

A. City Council approves the request.

1. Cost - $\$210,528.80 + \$869.83 = \$211,398.63$
2. Timing - N/A
3. Divisional Improvements - Will provide the city with needed equipment to perform duties. Newer equipment will reduce fleet operational costs and will improve operations.

B. City Council does not approve the request.

1. Cost - No additional cost at this time.
2. Timing - Will stop the delivery of all the units.
3. Divisional Improvements - City staff will not be able to function without needed equipment.

IV. Recommendation

Concur in Alternative A and approve allowing the Fleet Facility to increase the previously approved purchase amount of four excavators from Deere & Company through Buy Board (Brookside) from \$210,528.80 to \$211,398.63. The increase is due to supply chain issues and parts availability. This is a difference of \$869.83, which is a 0.07% increase.

V. Fiscal Impact Report

Original Price	\$	210,528.80
New Price	\$	211,398.63
0.07%	\$	869.83

Attachments



From: [Doug Moore](mailto:Doug.Moore@brooksideusa.com)
To: [David Smith](mailto:David.Smith@GalvestonTX.Gov)
Subject: Brookside Equipment Sales - John Deere Excavator for order - Immediate Attention Required to PO #P2250387
Date: Tuesday, November 16, 2021 11:17:30 AM
Attachments: [image001.gif](#)
[image002.jpg](#)
[image003.png](#)

Good morning Mr. Smith,

John Deere has made some changes regarding the availability of the 50G Excavators for 2022. Due to the continued supply chain issues and parts availability, the 50G Excavators will only be available for order with the long boom arm (additional 12" of reach). This will be the same set-up as the two I have in stock. We had priced the 3rd 50G with the standard boom arm. With the long arm set-up, it will increase the price of the ordered 50G.

Just to recap, the adjusted contract amount will be \$211,398.63. Agency PO is for \$210,528.50. PO needs to be increased by \$869.83. We can use the existing PO #P2250387, I just need a quick response acknowledging the price increase and to proceed with the order of the 50G. Estimated factory delivery date is January on the 50G and December for the smaller 17G and hydraulic hammer.

Please give me a call if you have any questions or need further clarification.

Thank you!

Doug

NOTHING RUNS LIKE A DEERE!!!

Douglas Moore

Sales Representative
Brookside Equipment Sales, Inc.
2135 Gulf Freeway South
League City, Texas 77573
Phone: 281-338-1300
Fax: 281-332-7420
<mailto:moore.doug@brooksideusa.com>
<http://www.brooksideusa.com/>



From: David Smith <DSmith@GalvestonTX.Gov>
Sent: Tuesday, November 09, 2021 9:40 AM
To: Doug Moore <moore.doug@brooksideusa.com>
Subject: Purchase Order Number

Doug

Attached is the purchase order for this packet.

Please place our order for the four quoted units plus the one attachment (quotes attached).

Please respond to this email so I know that you have received this order.

Thanks



David Smith, Executive Director

Fleet, Mass Transit, and Special Events

P.O. Box 779 Galveston, TX 77553 | 502 32nd St Galveston, TX 77550

O:409.797.3920 | D:409.797.3929 | C:409.789.0673 | F: 409.242.2184 | dsmith@galvestontx.gov

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