



# City of Galveston

## FLEET FACILITIES STAFF REPORT

**Date** January 13, 2022

**To:** City Manager  
Mayor and City Council Members

**From:** David Smith, Executive Director  
Fleet, Mass Transit and Special Events

**Project location:** N/A

**Project:** Purchase - John Deere Tractor,  
Mower and Gator

**Request:** Consider for the approval of the purchase of one new John Deere tractor, flex wing mower and two Gators for Municipal Utilities to be purchased from John Deere & Company through Buy Board for a total price of \$106,975.86 and authorize the City Manager to execute the contract upon final approval by the City Attorney.

### **Prior Council Action**

No prior actions on this subject.

### **Background**

- A. Funding for new equipment has been earmarked for the listed department.
- B. Buy Board, HGAC Buy, and TXMAS are cooperative purchasing organizations that the city is a member of that performs bidding packages for local governments on small and large equipment.
- C. The requested vehicle descriptions, price breakdown, assignments and the estimated delivery periods are listed below.
- D. The extended purchase price for this package is \$106,975.86.
- E. Brookside Equipment is located in League City Texas.





# City of Galveston

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- F. Additional equipment will be added by the dealer that was identified in the specification process as requested by the department.

### Fiscal Impact Report

Price Sheet	Count	Description	Division	Fund	Extended Cost
A	1	JD 5100E Tractor	Drainage	Mun Utl	\$ 52,554.23
A	1	JD FC15R Flex Wing	Drainage	Mun Utl	\$ 25,560.03
B	2	JD GATOR	Dist / Coll	Mun Utl	\$ 28,861.60
					\$ 106,975.86

### Alternatives

- A. Approve the purchase:
- Cost - \$106,975.86
  - Timing - Delivery periods around May 2022.
  - Departmental Improvements - Will provide the city with needed equipment to perform duties. Newer equipment will reduce fleet maintenance costs and will improve efficiency.
- B. Do not approve the purchase:
- Cost - No additional cost at this time.
  - Timing - N/A
  - Departmental Improvements - City staff will not be able to function without needed equipment. Older equipment will take on a heavier load, which will increase maintenance costs. Efficiency will be reduced.

### Staff Recommendation

Concur in Alternative A and approve allowing the Fleet Facility to purchase one new John Deere tractor, flex wing mower and two Gators for Municipal Utilities to be purchased from John Deer &





# City of Galveston

## FLEET FACILITIES STAFF REPORT

Company through Buy Board for a total price of \$106,975.86 and authorize the City Manager to execute the contract upon final approval by the City Attorney.

### Attachments



Quotes are valid for 30 days from the creation date of the quote OR until the contract expires.

## A Purchase Order or Letter of Intent is required for all orders.

To expedite the delivery of equipment, the below information must be included on your Purchase Order or Letter of Intent.

### For any questions, please contact:

#### Doug Moore

Brookside Equipment Sales  
2135 Gulf Freeway South  
League City, TX 77573

Tel: 281-338-1300

Fax: 281-332-7420

Email: [moore.doug@brooksideusa.com](mailto:moore.doug@brooksideusa.com)

Vendor: Deere & Company  
 2000 John Deere Run  
Cary, NC 27513

Signature

Shipping address

Billing address

Tax exempt certificate (if applicable). Must be made out to Deere & Company.

If information is not included, the Purchase Order or Letter of Intent will be returned.

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Brookside Equipment Sales  
 2135 Gulf Freeway South  
 League City, TX 77573  
 281-338-1300  
 0442@brooksideusa.com

### Quote Summary

**Prepared For:**

David Smith  
 CITY OF GALVESTON, TEXAS  
 David Smith  
 PO BOX 779  
 GALVESTON, TX 77553  
 Home : 409-797-3920  
 Business: 409-766-2149  
 DSmith@GalvestonTX.Gov

**Delivering Dealer:**

**Brookside Equipment Sales**  
 Doug Moore  
 2135 Gulf Freeway South  
 League City, TX 77573  
 Phone: 281-338-1300  
 moore.doug@brooksideusa.com

**Quote ID:** 25799374  
**Created On:** 20 December 2021  
**Last Modified On:** 14 January 2022  
**Expiration Date:** 14 February 2022

Equipment Summary	Suggested List	Selling Price	Qty	=	Extended
JOHN DEERE 5100E Open Operator Station Utility Tractor <b>Contract:</b> TX BuyBoard Grounds Mtno Equip, Irrigation 611-20 (PG 67 CG 70) <b>Price Effective Date:</b> June 1, 2020	\$ 63,876.84	\$ 52,554.23	1	=	\$ 52,554.23
JOHN DEERE FC15R Flex Wing Rotary Cutter <b>Contract:</b> TX BuyBoard Grounds Mtno Equip, Irrigation 611-20 (PG 67 CG 70) <b>Price Effective Date:</b> June 1, 2020	\$ 32,972.47	\$ 25,560.03	1	=	\$ 25,560.03
<b>Equipment Total</b>					<b>\$ 78,114.26</b>

\* Includes Fees and Non-contract items

**Quote Summary**

Equipment Total	\$ 78,114.26
Trade In	
SubTotal	<b>\$ 78,114.26</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 78,114.26
Down Payment	(0.00)
Rental Applied	(0.00)

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



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Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

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2135 Gulf Freeway South  
League City, TX 77573  
281-338-1300  
0442@brooksideusa.com

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**Balance Due**

**\$ 78,114.26**

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

**Quote Id:** 25799374      **Customer Name:** CITY OF GALVESTON, TEXAS

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Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580; DUNS#: 60-7690989

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 2135 Gulf Freeway South  
 League City, TX 77573  
 281-338-1300  
 0442@brooksideusa.com

## JOHN DEERE 5100E Open Operator Station Utility Tractor

**Hours:** **Suggested List \***  
**Stock Number:** **\$ 63,876.84**

**Contract:** TX BuyBoard Grounds Mtnc Equip, Irrigation  
 611-20 (PG 67 CG 70)

**Price Effective Date:** June 1, 2020

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty
697EP	5100E Open Operator Station Utility Tractor	1
<b>Standard Options - Per Unit</b>		
0202	United States	1
0409	English	1
1381	12F/12R PowrReverser Transmission - 540/540E	1
2000	Open Operators Station	1
2110	Mechanical Suspension Seat	1
3020	Vertical Exhaust	1
3330	Triple Stackable Rear Deluxe SCV's with Lever Control	1
3400	Less Mid Valves	1
5911	18.4 - 30 In. 8PR R1 Bias	1
6040	MFWD (Four Wheel Drive)	1
6701	12.4 - 24 In. 8PR R1 Bias	1
<b>Dealer Attachments/Non-Contract/Open Market</b>		
R127764	Weight, front suitcase 43 kg (95 lb) quantity of one	10
R262449	Front Weight Support, 55kg (121 lb)	1
BW16765	Hood Guard	1
24M7242	Washer - WASHER, METALLIC, ROUND HOLE	4
19M8100	Cap Screw - SCREW, HEX HEAD, METRIC	4

# Selling Equipment

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08H4744	Cap Screw - SCREW, HEX HEAD	2
RE229422	Control Kit - CONTROL KIT, FIELD INSTALLATION KIT	1
24H1367	Washer - WASHER, METALLIC, ROUND HOLE	4
AR68801	Retainer - RETAINER, ASSEMBLY	2
L169060	Pin Fastener - PIN FASTENER, FRONT WEIGHT	1
L12491	Spring Locking Pin - SPRING LOCKING PIN, SPRING COTTER	2
A-C7481G	Canopy - Non contract-Non John Deere	1

## JOHN DEERE FC15R Flex Wing Rotary Cutter

**Equipment Notes:**

**Hours:**

**Stock Number:**

**Contract:** TX BuyBoard Grounds Mtn Equip, Irrigation  
 611-20 (PG 67 CG 70)

**Price Effective Date:** June 1, 2020

**Suggested List \***

\$ 32,972.47

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty
22F0P	FC15R Flex Wing Rotary Cutter	1

**Standard Options - Per Unit**

0202	United States	1
1210	Torsional Suspension	1
2541	Inward Rotation	1
3035	6 Foam-Filled Tires - (Double center, single on wings) - Severe duty ag tires	1
3511	540 RPM Driveline - Cat 6	1



# Selling Equipment

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3603	540 RPM - 125 HP Gearbox	1
	- Commercial duty - Inward rotation	
5120	Ball Type Hitch	1
5280	Rigid Casting Tongue	1
9043	Text Free Operator's Manual and Decal Kit	1
<b>Fees</b>		
	2022 Price Increase Estimate	

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires.

## A Purchase Order or Letter of Intent is required for all orders.

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### For any questions, please contact:

#### Doug Moore

Brookside Equipment Sales  
2135 Gulf Freeway South  
League City, TX 77573

Tel: 281-338-1300

Fax: 281-332-7420

Email: [moore.doug@brooksideusa.com](mailto:moore.doug@brooksideusa.com)

Vendor: Deere & Company  
2000 John Deere Run  
Cary, NC 27513

Signature

Shipping address

Billing address

Tax exempt certificate (if applicable). Must be made out to Deere & Company.

If information is not included, the Purchase Order or Letter of Intent will be returned.

Quote Id: 25904642

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Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Brookside Equipment Sales  
2135 Gulf Freeway South  
League City, TX 77573  
281-338-1300  
0442@brooksideusa.com

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Prepared For:  
**David Smith**  
**CITY OF GALVESTON, TEXAS**



**Proposal For:**  
**David Smith**

**Delivering Dealer:**

Doug Moore

Brookside Equipment Sales  
2135 Gulf Freeway South  
League City, TX 77573

0442@brooksideusa.com

**Quote Prepared By:**

Doug Moore

moore.doug@brooksideusa.com

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Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580; DUNS#: 60-7690989

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 2135 Gulf Freeway South  
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 281-338-1300  
 0442@brooksideusa.com

### Quote Summary

**Prepared For:**

David Smith  
 CITY OF GALVESTON, TEXAS  
 David Smith  
 PO BOX 779  
 GALVESTON, TX 77553  
 Home : 409-797-3920  
 Business: 409-766-2149  
 DSmith@GalvestonTX.Gov

**Delivering Dealer:**

**Brookside Equipment Sales**  
 Doug Moore  
 2135 Gulf Freeway South  
 League City, TX 77573  
 Phone: 281-338-1300  
 moore.doug@brooksideusa.com

**Estimated Factory Deliver Date is May 2022**

**Quote ID:** 25904642  
**Created On:** 12 January 2022  
**Last Modified On:** 14 January 2022  
**Expiration Date:** 14 February 2022

Equipment Summary	Suggested List	Selling Price	Qty	=	Extended
JOHN DEERE GATOR™ XUV590M S4 Power Steering Winch Ready (Model Year 2022)	\$ 16,780.00	\$ 14,430.80	X 2	=	\$ 28,861.60
<b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)					
<b>Price Effective Date:</b> April 30, 2021					

**Equipment Total** **\$ 28,861.60**

\* Includes Fees and Non-contract items

**Quote Summary**

Equipment Total	\$ 28,861.60
Trade In	
SubTotal	<b>\$ 28,861.60</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 28,861.60
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 28,861.60</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

**Quote Id:** 25904642      **Customer Name:** CITY OF GALVESTON, TEXAS

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 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580; DUNS#: 60-7690989

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Brookside Equipment Sales  
 2135 Gulf Freeway South  
 League City, TX 77573  
 281-338-1300  
 0442@brooksideusa.com

**JOHN DEERE GATOR™ XUV590M S4 Power Steering Winch Ready (Model**

**Hours:** **Suggested List \***  
**Stock Number:** **\$ 16,780.00**

**Contract:** Sourcewell Grounds Maintenance 031121-DAC  
 (PG NB CG 70)

**Price Effective Date:** April 30, 2021

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty
593CM	GATOR™ XUV590M S4 Power Steering Winch Ready (Model Year 2022)	2
Standard Options - Per Unit		
001A	US / CANADA	2
0501	PR - Base Package	2
1008	26" Maxxis Bighorn 2.0 Extreme Terrain Radial Tires on 14" Yellow Alloy Wheels	2
2022	Front/Rear Bench Seat - Yellow	2
2350	Park Position in Transmission	2
2500	Green & Yellow	2
3100	Manual Lift	2
4002	OPS with Nets & Brake/ Taillights	2
4030	Black Roof	2
4149	Less Packages	2
6039	Less Underseat Storage	2
6349	Less Winch Package	2



## Vendor Contract Information Summary

Vendor Name Deere & Company (John Deere)  
Contact Tamara Hebert  
Phone Number 8003585010  
Phone Extension 2862  
Email govcontractsupport@johndeere.com  
Website www.deere.com  
Federal ID 36-2382580  
Accepts RFQs Yes  
Address Line 1 2000 John Deere Run  
Vendor City Cary  
Vendor Zip 27513  
Vendor State NC  
Vendor Country USA  
Delivery Days 180  
Freight Terms FOB Destination  
Payment Terms Net 30 days  
Shipping Terms Pre-paid and added to invoice  
Ship Via Other  
Is Designated Dealer No  
EDGAR Forms Received Yes  
Service-Disabled Veteran Owned No  
Minority Owned No  
Women Owned No  
Is National Yes  
No Excluded Foreign Terrorist Orgs Yes  
No Israel Boycott Certificate Yes  
Is MWBE No  
Regions Served All Texas Regions  
States Served All States  
Contract Name Grounds Maintenance Equipment, Irrigation Parts, Supplies and Installations  
Contract # 611-20  
Effective Date 06/01/2020  
Expiration Date 05/31/2023  
Quote Reference Number 611-20



## Vendor Contract Information Summary

**Return Policy** Deere & Company doesn't have a return policy. However, per Deere's warranty that is enclosed with the bid response, John Deere will repair or replace, at its option, any part covered under the warranty, which is found to be defective in material or workmanship during the applicable warranty term. We will ensure the equipment operates in the manner it was designed to function. See Extended Exceptions for warranty.

**Additional Dealers** See Additional Dealers/Distributors for dealer list