



City of Galveston

FLEET, MASS TRANSIT & SPECIAL EVENTS STAFF REPORT

Date September 28, 2022

To: City Manager
Mayor and City Council Members

From: David Smith, Executive Director
Fleet, Mass Transit and Special Events

Project location: N/A

Project: Purchase - Silsbee / 3 Police Dodge Chargers GPD

Request: Consider for the approval allowing the Fleet Facility to purchase the listed rolling stock and associated equipment (3 Police Dodge Chargers) for the Police Departments Traffic Safety Unit (2) and the Patrol Division (1) from Silsbee Ford through the Good-Buy Co-op for a total price of \$168,805.50 and authorize the City Managers staff to execute the agreement upon final approval by the City Attorney.

Prior Council Action

No actions on this item.

Background

- A. Funding for new equipment has been identified for the listed department(s). The Police Department and the Managers office have requested this purchase. Two units will be utilized by the Police Departments Traffic Safety unit, and the third will be assigned to the Patrol Division.
- B. Buy Board, HGAC Buy, Good Buy and TXMAS are cooperative purchasing organizations that the city is a member of that performs large procurement bid packages for local governments.
- C. The requested vehicle descriptions, price breakdown, assignments and the estimated delivery periods are listed below.





City of Galveston

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- D. The extended purchase price for this package is \$168,805.50.
- E. Silsbee Ford is located in Silsbee Texas.
- F. Additional equipment will be added by the dealer that was identified in the specification process as requested by the department.

Fiscal Impact Report

Count	Unit	Assignment	Funding Source - Div	Delivery	Extended Price
1	2022 Dodge Charger - Flat Top	Police Traffic Enforcement	Garage Capital - Veh	4th quarter 2022	\$ 56,068.50
1	2022 Dodge Charger - Flat Top	Police Traffic Enforcement	Garage Capital - Veh	4th quarter 2022	\$ 56,068.50
1	2022 Dodge Charger - Patrol	Police Patrol	Garage Capital - Veh	4th quarter 2022	\$ 56,368.50
				GOODBYE Fee	\$ 300.00
					\$ 168,805.50

Alternatives

- A. City Council approves the purchase.
 - 1. Cost - \$168,805.50
 - 2. Timing - 3rd quarter of 2022
 - 3. Divisional Improvements - Will provide the city with needed equipment to perform duties. Newer equipment will reduce fleet operational costs and will improve efficiency.
- B. City Council does not approve the purchase.
 - 1. Cost - No additional cost currently.
 - 2. Timing - N/A
 - 3. Divisional Improvements - City staff will not be able to function without needed equipment. Older equipment will take on a heavier load, which will increase operational costs. Efficiencies will be reduced.

Staff Recommendation





City of Galveston

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Concur in Alternative A and approve allowing the Fleet Facility to purchase the listed rolling stock and associated equipment (3 Police Dodge Chargers) for the Police Departments Traffic Safety Unit (2) and the Patrol Division (1) from Silsbee Ford through the Good-Buy Co-op for a total price of \$168,805.50 and authorize the City Managers staff to execute the agreement upon final approval by the City Attorney.





PRODUCT PRICING SUMMARY

GOODBUY 22-22 8F000 VEHICLES

VENDOR- DONALSON CDJR, 1305 Hwy 96 BYPASS , Silsbee TX 77656

End User: CITY OF GALVESTON

Prepared by: RICHARD HYDER

Contact: DAVID SMITH 409.789.0673

Phone: (409) 300-1385

Email: DSMITH@GALVESTONTX.GOV

Email: rhyder_cowboyfleet@gmail.com

Product Description: DODGE CHARGER POLICE

Date: September 26, 2022

A. **Bid Item:** 7A3 **A. Base Price:** \$ **38,160.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
LDEE48	DODGE CHARGER POLICE V6 AWD	\$ -		EXTERIOR COLOR -WHITE	
	3.6L V6; 8-SPD AUTOMATIC	\$ -	OSD	OSD GRAPHICS TO CUST SPEC	\$ 895.00
	RUBBER FLOOR	\$ -			
	POWER WINDOWS AND LOCKS	\$ -			
	CRUISE CONTROL	\$ -			
	A/C; AM/FM STERIO W/BLUETOOTH	\$ -			
X5X9	CLOTH FRONT BUCKETS; REAR VINYL	\$ 120.00			
GXF	FLEET KEYED ALIKE FREQ 1 W/4 KEYS	\$ 140.00			
LNXLNF	DRIVER SIDE LED SPOTLIGHT	\$ 360.00			
CW6	INOP REAR DOORS AND WINDOWS	\$ 75.00			

Total of B. Published Options: \$ **1,590.00**

Published Option Discount (5%) \$ **(79.50)**

C. Additional Options [not to exceed 25%] \$= **-12.2 %**

Options	Bid Price	Options	Bid Price
22 MODEL V6 AWD DISCOUNT	\$ (4,850.00)		

Total of C. Unpublished Options: \$ **(4,850.00)**

D. **Floor Plan Interest (for in-stock and/or equipped vehicles):** \$ **-**

E. **Lot Insurance (for in-stock and/or equipped vehicles):** \$ **-**

F. **Contract Price Adjustment:** GALVESTON CHARGER EQUIPMENT 092622 \$ **21,098.00**

G. **Additional Delivery Charge:** 100 miles \$ **150.00**

H. **Subtotal:** \$ **56,068.50**

I. **Quantity Ordered** 2 x K = \$ **112,137.00**

J. **Trade in:** \$ **-**

K. **GOODBUY Administrative Fee (\$300 per purchase order)** \$ **300.00**

L. **TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE** \$ **112,437.00**

QUOTE

AGENCY
DATE QUOTED
SALESMAN

CITY OF GALVESTON
23-Sep-22
RICHARD HYDER

PART NUMBER		DESCRIPTION	UNIT PRICE	EXT PRICE
2022 DODGE CHARGER				
W.BSF35Z	1	INNER-EDGE DUO FST	\$ 3,595.00	\$ 3,595.00
W.BS358	1	INNER-EDGE RST DUO		INC
W.C3997	1	WHELEN CORE SIREN		INC
W.TXSA315P	1	100W SIREN SPEAKER		INC
W.TXSAK1	1	SPEAKER BRACKET		INC
W.C399K3	1	OBD II CANPORT		INC
				\$ -
W.CHWLUNI	1	WECANX HOWLER W/UNIVERSAL BKT	\$ 485.00	\$ 485.00
SO.EMPS2SMS2W	2	MPWR WHITE (BY HEADLIGHTS)	\$ 99.00	\$ 198.00
SO.ETHFSSFV	2	HEADLIGHT & TAILLIGHT FLASHER	\$ 60.00	\$ 120.00
SO.EMPS2SMS5RBW	2	MPWR R/B/W (GRILL)	\$ 155.00	\$ 310.00
				\$ -
HAV.C-VS-CHGR-2	1	HAVIS CONSOLE	\$ 375.00	\$ 375.00
HAV.C-ARM-102	1	ARM REST	\$ 95.00	\$ 95.00
HAV.CUP2-1001	1	ADJUSTABLE CUP HOLDER	\$ 45.00	\$ 45.00
HAV.C-LP2-PS1-USB	1	2-12V OUTLET/ 1 DUAL USB	\$ 85.00	\$ 85.00
HAV.C-MC	2	MIC CLIP	\$ 9.00	\$ 18.00
HAV.C-MCB	2	MIC CLIP BRACKET	\$ 11.00	\$ 22.00
HAV.C-MD-119	1	11" SLIDE OUT LOCKING ARM	\$ 255.00	\$ 255.00
HAV.DS-PAN-111-2		DISCONTINUED DUE TO END OF LIFE OF PANOSONIC CF-31		\$ -
		WILL NEED CUSTOMER SUPPLIED DOCK		\$ -
LI.PRDKT-RJ42B	1	BROTHER RUGGED JET PRINTER BRACKET	\$ 145.00	\$ 145.00
BRO.RJ4250WBL	1	BROTHER PRINTER	\$ 925.00	\$ 925.00
BRO.LB3692	1	14FT HARDWIRE ADAPTER	\$ 30.00	\$ 30.00
MAG.21040140	1	MAGTEK CARD READER	\$ 95.00	\$ 95.00
WGV.4REBUNDLE	1	WATCHGUARD 4RE/VISTA BUNDLE	\$ 7,600.00	\$ 7,600.00
SET.PK1126CGR11	1	SETINA PARTITION	\$ 790.00	\$ 790.00
SET.QK0634CGR11	1	PRISONER SEAT W/OSB	\$ 745.00	\$ 745.00
SET.WK0513CGR11	1	WINDOW BARS	\$ 235.00	\$ 235.00
UNI.210036-0002	1	UNITY LED SPOTLIGHT	\$ 265.00	\$ 265.00
UNI.253	1	DRIVER SIDE BRACKET	\$ 35.00	\$ 35.00
911.CH15	1	911 15 CIRCUIT HARNESS	\$ 595.00	\$ 595.00
TES.55279	1	ADAPTER	\$ 8.00	\$ 8.00
TES.453440	1	17' NMO COAX	\$ 16.00	\$ 16.00
TES.204468	1	800 MHz ANTENNA	\$ 46.00	\$ 46.00
SS.26108	1	CIRCUIT BREAKER	\$ 55.00	\$ 55.00
		PARTS		\$ 17,188.00
		INSTALLATION	42 HOURS	\$ 3,780.00
		SHOP SUPPLIES		\$ 60.00
		FREIGHT		\$ 70.00
		TOTAL		\$ 21,098.00

SILSBEE FLEET GROUP





PRODUCT PRICING SUMMARY

GOODBUY 22-22 8F000 VEHICLES

VENDOR- DONALSON CDJR, 1305 Hwy 96 BYPASS , Silsbee TX 77656

End User: CITY OF GALVESTON

Prepared by: RICHARD HYDER

Contact: DAVID SMITH 409.789.0673

Phone: (409) 300-1385

Email: DSMITH@GALVESTONTX.GOV

Email: rhyder_cowboyfleet@gmail.com

Product Description: DODGE CHARGER POLICE

Date: September 29, 2022

A. **Bid Item:** 7A3 **A. Base Price:** \$ **38,160.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
LDEE48	DODGE CHARGER POLICE V6 AWD	\$ -		EXTERIOR COLOR -WHITE	
	3.6L V6; 8-SPD AUTOMATIC	\$ -	OSD	OSD GRAPHICS TO CUST SPEC	\$ 895.00
	RUBBER FLOOR	\$ -			
	POWER WINDOWS AND LOCKS	\$ -			
	CRUISE CONTROL	\$ -			
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X5X9	CLOTH FRONT BUCKETS; REAR VINYL	\$ 120.00			
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\$= -12.2 %

Options	Bid Price	Options	Bid Price
22 MODEL V6 AWD DISCOUNT	\$ (4,850.00)		

Total of C. Unpublished Options: \$ **(4,850.00)**

D. **Floor Plan Interest (for in-stock and/or equipped vehicles):** \$ -

E. **Lot Insurance (for in-stock and/or equipped vehicles):** \$ -

F. **Contract Price Adjustment:** GALVESTON CHARGER OVERHEAD EQUIP 0925 \$ **21,398.00**

G. **Additional Delivery Charge:** 100 miles \$ **150.00**

H. **Subtotal:** \$ **56,368.50**

I. **Quantity Ordered** 1 x K = \$ **56,368.50**

J. **Trade in:** \$ -

K. **GOODBUY Administrative Fee (\$300 per purchase order)** \$ **300.00**

L. **TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE** \$ **56,668.50**

QUOTE

AGENCY
DATE QUOTED
SALESMAN

CITY OF GALVESTON
29-Sep-22
RICHARD HYDER

PART NUMBER		DESCRIPTION	UNIT PRICE	EXT PRICE
2022 DODGE CHARGER				
W.EB2DEDE	1	52" LEGACY DUO LIGHTBAR	\$ 3,895.00	\$ 3,895.00
W.C3997	1	WHELEN CORE SIREN		INC
W.TXSA315P	1	100W SIREN SPEAKER		INC
W.TXSAK1	1	SPEAKER BRACKET		INC
W.C399K3	1	OBD II CANPORT		INC
				\$ -
W.CHWLUNI	1	WECANX HOWLER W/UNIVERSAL BKT	\$ 485.00	\$ 485.00
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SS.26108	1	CIRCUIT BREAKER	\$ 55.00	\$ 55.00
		PARTS		\$ 17,488.00
		INSTALLATION	42 HOURS	\$ 3,780.00
		SHOP SUPPLIES		\$ 60.00
		FREIGHT		\$ 70.00
		TOTAL		\$ 21,398.00

SILSBEE
FLEET GROUP





Contract Detail

[← Return](#)

Contract Information

Title Vehicles:
Automobiles/Trucks/Sport Utility

Description Multiple Contracts for Vehicles:
Automobiles/Trucks/Sport Utility.
GoodBuy Purchasing
Cooperative will accept
alternates. Please provide
pricing information and any
discounts being offered. THIS
BID DOES NOT QUALIFY FOR
THE PROFIT SHARING PLAN.

Contract Number 22-22 8F000

Type Goodbuy

Department

Bid 22-22 8F000

Status Active

Deviation Will serve all Regions

Last Update 12/14/2021

Web Site <http://www.silsbeefleet.com/>

Active Contract Term

Description 1 year contract, no renewal

Start Date 01/01/2021

End Date 12/31/2022

Notes

Supplier Information

Supplier Name Silsbee Ford Inc.

Supplier Description Automobile dealership

Organization Type C Corporation

Legal Name

Date Business Formed 01/01/1996

Formation State Texas

Website www.silsbeefleet.com

General/Corporate Address

Address 1211 US Highway 96 North
Silsbee, TX 77656

Phone (409) 300-1385

Fax (409) 895-3884

Contact Name Richard Hyder

Email rhyder.cowboyfleet@gmail.com

Attachment List

File Name	Description
Bid Invitation.pdf [View]	Bid Invitation
Supplier Response (Silsbee Ford Inc.).pdf [View]	Supplier Response
Due Diligence - SB252 7-21-21.pdf [View]	Due Diligence - SB252 7-21-21.pdf

Due Diligence - Texas Debarment List 7-21-21.pdf [View]	Due Diligence - Texas Debarment List 7-21-21.pdf
Due Diligence HB 89 9-21.pdf [View]	Due Diligence HB 89 9-21.pdf
Affidavit Legal Ad 11-12 and 11-14-21.pdf [View]	Affidavit Legal Ad 11-12 and 11-14-21
FORD W-9.pdf [View]	W9
SILSBEE FORD ESC MAP.pdf [View]	Texas Education Service Center Region Map
SILSBEE FORD Edgar Vendor Certification Form 8-2021 ESC (1).pdf [View]	Edgar Vendor Certification Form
SILSBEE FORD 1295.pdf [View]	Goodbuy CIQ Form 1295
SILSBEE FORD ADDITIONAL EQUIPMENT.xlsx [View]	Price List
ITEM 1 K7B EXPLORER.pdf [View]	EXPLORER
ITEM 3 E1Y CARGO VAN.pdf [View]	T150 CARGO VAN
ITEM 5 F2A F250 REG CAB.pdf [View]	F250 REG CAB
ITEM 6 F1C F150 REG CAB.pdf [View]	F150 REG CAB
ITEM 7A1 P8T MUSTANG.pdf [View]	MUSTANG
ITEM 7A2 K1R MUSTANG MACH-E.pdf [View]	MUSTANG MACH-E
ITEM 7A3 S3E ECOSPORT.pdf [View]	ECOSPORT
ITEM 7A4 U0F ESCAPE.pdf [View]	ESCAPE
ITEM 7A5 U0B ESCAPE HYBRID.pdf [View]	ESCAPE HYBRID
ITEM 7A6 U0E ESCAPE PLUG IN HYBRID.pdf [View]	ESCAPE PLUG IN HYBRID
ITEM 7A7 U1F EXPEDITION.pdf [View]	EXPEDITION
ITEM 7A8 K1F EXPEDITION MAX.pdf [View]	EXPEDITION MAX
ITEM 7A9 R9A BRONCO SPORT.pdf [View]	BRONCO SPORT
ITEM 7A10 E5A BRONCO.pdf [View]	BRONCO
ITEM 7A11 S6S TRANSIT CONNECT CARGO.pdf [View]	TRANSIT CONNECT CARGO
ITEM 7A12 S9E TRANSIT CONNECT WAGON.pdf [View]	TRANSIT CONNECT WAGON
ITEM 7A13 R1Y TRANSIT 250 CARGO.pdf [View]	T250 CARGO
ITEM 7A14 W1Y TRANSIT 350 CARGO.pdf [View]	T350 CARGO VAN
ITEM 7A15 K1Y TRANSIT 150 10 PASS.pdf [View]	T150 10 PASSENGER VAN
ITEM 7A16 X2Y TRANSIT 350 12 PASS.pdf [View]	T350 12 PASS VAN
ITEM 7A17 W8E MAVERICK PICKUP.pdf [View]	MAVERICK
ITEM 7A18 R1E RANGER SUPERCAB	RANGER SUPERCAB

PICKUP.pdf [View]	
ITEM 7A19 R4E RANGER CREW CAB.pdf [View]	RANGER CREW CAB
ITEM 7A20 X1C F150 SUPERCAB.pdf [View]	F150 SUPERCAB
ITEM 7A21 W1C F150 CREW CAB.pdf [View]	F150 CREW CAB
ITEM 7A22 W1S F150 CREW CAB SSV.pdf [View]	F150 CREW CAB SSV
ITEM 7A23 W1P F150 CREW CAB RESPONDER.pdf [View]	F150 CREW CAB RESPONDER
ITEM 7A24 W1C99D F150 CREW CAB HYBRID.pdf [View]	F150 CREW CAB HYBRID
ITEM 7A26 X2A F250 SUPERCAB.pdf [View]	F250 SUPERCAB
ITEM 7A27 W2A F250 CREW CAB.pdf [View]	F250 CREW CAB
ITEM 7A28 F3A F350 REG CAB.pdf [View]	F350 REG CAB
ITEM 7A29 X3A F350 SUPERCAB.pdf [View]	F350 SUPERCAB
ITEM 7A30 W3A F350 CREW CAB.pdf [View]	F350 CREW CAB
ITEM 7A31 F3C F350 REG CAB DRW.pdf [View]	F350 REG CAB DRW
ITEM 7A32 X3C F350 SUPERCAB DRW.pdf [View]	F350 SUPERCAB DRW
ITEM 7A33 W3C F350 CREW CAB DRW.pdf [View]	F350 CREW CAB DRW
ITEM 7A34 F4C F450 REG CAB.pdf [View]	F450 REG CAB
ITEM 7A35 W4C F450 CREW CAB.pdf [View]	F450 CREW CAB
ITEM 7A36 F3G F350 CHASSIS.pdf [View]	F350 REG CAB CHASSIS
ITEM 7A37 X3G F350 SUPERCAB CHASSIS.pdf [View]	F350 SUPERCAB CHASSIS
ITEM 7A38 W3G F350 CREW CAB CHASSIS.pdf [View]	F350 CREW CAB CHASSIS
ITEM 7A39 F4G F450 REG CAB CHASSIS.pdf [View]	F450 REG CAB CHASSIS
ITEM 7A40 X4G F450 SUPERCAB CHASSIS.pdf [View]	F450 SUPERCAB CHASSIS
ITEM 7A41 W4G F450 CREW CAB CHASSIS.pdf [View]	F450 CREW CAB CHASSIS
ITEM 7A42 F5G F550 REG CAB CHASSIS.pdf [View]	F550 REG CAB CHASSIS
ITEM 7A43 X5G F550 SUPERCAB CHASSIS.pdf [View]	F550 SUPERCAB CHASSIS
ITEM 7A44 W5G F550 CREW CAB	F550 CREW CAB CHASSIS

CHASSIS.pdf [View]	
ITEM 7A45 F6K F600 REG CAB CHASSIS.pdf [View]	F600 REG CAB CHASSIS
ITEM 7A46 F6D F650 REG CAB CHASSIS.pdf [View]	F650 REG CAB CHASSIS
ITEM 7A47 X6D F650 SUPERCAB CHASSIS.pdf [View]	F650 SUPERCAB CHASSIS
ITEM 7A48 W6D F650 CREW CAB CHASSIS.pdf [View]	F650 CREW CAB CHASSIS
ITEM 7A49 F7D F750 REG CAB CHASSIS.pdf [View]	F750 REG CAB CHASSIS
ITEM 7A50 X7D F750 SUPERCAB CHASSIS.pdf [View]	F750 SUPERCAB CHASSIS
ITEM 7A51 W7D F750 CREW CAB CHASSIS.pdf [View]	F750 CREW CAB CHASSIS
ITEM 7A52 E3F E350 CUTAWAY CHASSIS.pdf [View]	E350 CUTAWAY CHASSIS
ITEM 7A53 E4F E450 CUTAWAY.pdf [View]	E450 CUTAWAY CHASSIS
ITEM 7A54 K8A99B POLICE INTERCEPTOR UTILITY.pdf [View]	POLICE INTERCEPTOR UTILITY
ITEM 7A55 K8A99W POLICE INTERCEPTOR UTILITY HYBRID.pdf [View]	POLICE INTERCEPTOR UTILITY HYBRID
Bid Tabulation by Supplier Spreadsheet (18).pdf [View]	Bid Tabulation by Supplier Spreadsheet (18).pdf
Due Diligence - SAMs Silsbee Ford 12-14-21.pdf [View]	Due Diligence - SAMs Silsbee Ford 12-14-21.pdf
Supplier award letter 22 8F000.docx [View]	Supplier award letter 22 8F000.docx
Supplier Award Document (Silsbee Ford Inc.) (9).pdf [View]	Supplier Award Document Silsbee Ford Inc.