



# City of Galveston

## DEPARTMENT OF INFORMATION TECHNOLOGY

### STAFF REPORT

**Date** February 23, 2023

**To:** City Manager  
Mayor and City Council Members

**From:** Hope Dean, Information Technology, Executive Director

**Project location:** Impacts the Entire City

**Project:** N/A

#### Request:

Consider approving the purchase of Netmotion licenses from MobileWireless, LLC utilizing DIR-CPO-4723 for a one (1) year term for a total cost of \$ 22,354.

#### Prior Council Action

FY22 – support renewal agreement

#### Background

Netmotion is the city-wide solution that is used as a mobile VPN software. The software maximizes mobile field worker productivity by maintaining and securing their data connections as they move in and out of wireless coverage areas and roam between networks. The solution in use currently is an on-premise perpetual license model. Licenses are added as new mobile equipment is placed into productive use.

The vendor has issued an end of life for the current perpetual license model and requires customers to migrate and upgrade the on-premise solution to a new platform that is subscription based. This proposal includes professional services for the vendor migrate the solution to their new licensing model.

#### Fiscal Impact Report

- **Funding Source.**



- Information Technology Operating Budget

- **Total Cost.**

Description	QTY	Cost	Total
Netmotion Licenses	233	88	\$20,504
Professional Services	1		\$1,850
Total Cost			\$22,354

**Alternatives**

- Option 1 – Approve the Purchase
- Option 2 – Do Not approve and the city mobile devices will not be capable of connecting to the city’s private network.

**Staff Recommendation**

Option 1 – approve the purchase and continue use of netmotion mobility software solution

**Attachments**

Mobile Wireless Quote

