



City of Galveston

DEPARTMENT OF INFORMATION TECHNOLOGY

STAFF REPORT

Date March 23, 2022

To: City Manager
Mayor and City Council Members

From: Hope Dean, Information Technology, Executive Director

Project location: Impacts the Entire City **Project:**

Request:

Consider for approval the authorization to renew the subscription and premium support agreement on the City's primary data center backup solution authorizing payment to Centre Technologies for a total cost of \$34,168.04 utilizing DIR CPO 4452 contract.

Prior Council Action

Cohesity was implemented in 2019

Background

In 2019, council approved the purchase of additional equipment for the city to establish a secondary data center for disaster recovery purposes. The secondary data center was established to ensure access to city infrastructure in the event of a catastrophic event at the city's primary data center on the Island. Included in that purchase was the purchase of a replacement backup and recovery solution for the City's primary data center. This solution replaced an aging backup solution that was no longer meeting the city's needs. Cohesity is premier provider in backup and disaster recovery solutions.

The solution was purchased with 3 years of subscription license fees and allows the city the ability to back up its critical data from all major software systems as well as unstructured data. The renewal provides the city one year of subscription licensing to continue use of the solution. Due to the current volatility of pricing multi year subscription pricing is not currently available.



Fiscal Impact Report

- **Funding Source.**
 - Information Technology Operating Budget

- **Total Cost.**

Description	Amount
Premium Support	\$1,672.95
DataProtect CloudArchive	\$4,090.30
Premium Support Kroll	\$85.99
Standard Subscription Premium (48)	\$11,327.52
Standard Subscription Premium (72)	\$16,991.28
Total	\$34,168.04

Alternatives

- Option 1 – Approve the renewal of the subscription and support agreement

- Option 2 – Do Not approve. If the city decides to not renew the agreement, we would be unable to back up critical data assets until licensing is restored.

- Option 3 - Do not approve and require staff locate an alternative solution. During the interim and until a replacement solution was purchased, the city’s critical data assets could not be backed up placing the risk for data loss should a catastrophic event occur.

Staff Recommendation

Option 1 – Approve the renewal of subscription licenses and support agreement

Attachments

Quote

CoG - Cohesity Renewal - 1 Year

Prepared by:

Centre Technologies

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Prepared for:

City of Galveston

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Quote Information:

Quote #: 057232

Version: 1
 Delivery Date: 02/15/2023
 Expiration Date: 04/25/2023

CoG - Cohesity Renewal - 1 Year

DIR-CPO-4452

Current expiration: April 25, 2023

Proposed term: April 26, 2023 - April 25, 2024

Products

Description	Qty	Price	Ext. Price
CS-P-C4600 Premium (24x7) Support for C4600 - 1 Year -SFP-3 Serial Number: BAA1519CTY030	1	\$1,672.95	\$1,672.95
SUB-DPRT- COHESITY DATAPROTECT AND UNLIMITED CLOUDARCHIVE ADD-ON ULARC-1YR SUBSCRIPTION (1 TB). - 1 Year Serial Number: SW1650036290035	10	\$409.03	\$4,090.30
CS-P-SW- PREMIUM (24X7) SUPPORT FOR SW-KROLL-OPC - 1 Year KROLL-OPC Serial Number: PR1556321388326	1	\$85.99	\$85.99
SUB- COHESITY DATAPLATFORM STANDARD EDITION SUBSCRIPTION (1TB) - 1 Year DATAPLAT- STD-1YR Serial Number: SW1650036290082	48	\$235.99	\$11,327.52
SUB- COHESITY DATAPLATFORM STANDARD EDITION SUBSCRIPTION (1TB) - 1 Year DATAPLAT- STD-1YR Serial Number: SW1650036290105	72	\$235.99	\$16,991.28
Subtotal:			\$34,168.04

Quote Summary

Description	Amount
Products	\$34,168.04
Total:	\$34,168.04

This Quote is between Centre Technologies, Inc. a Texas corporation (sometimes referred to as “we,” “us,” “our,” OR “Provider”), and the Customer found on the applicable Quote (sometimes referred to as “you,” “your,” OR “Customer”). Collectively, these two entities are “the Parties”. The Quote, together with the MSA and relevant Service Attachments, forms the Agreement between the Parties. This Quote is effective as of the date the Parties sign below, (“Services Start Date”). If there is a conflict between this Quote, the Master Services Agreement, the Product Terms and Conditions, and any Service Attachment, amendment, or schedule, this Quote will control for the items in this Quote only.

The definitions and the Term are set forth in the MSA. Customer hereby acknowledges that all of the Agreements and Quotes contained herein are subject to the applicable tax (e.g., international, federal, state and local sales tax), shipping, handling and other associated fees. The Uniform Commercial Code, as adopted by the Texas Business and Commerce Code, shall apply where appropriate. Provider reserves the right to cancel or amend orders arising from pricing or other errors contained in the attached Quote and will notify the Customer.

This Order and its accompanying Agreements supersede all prior negotiations, discussions, proposals, communications, or previous Orders or Agreements between the parties.

By signing below, the Parties acknowledge, represent, and warrant that they have read and agree to the terms and conditions of the Agreement, including all related agreements, schedules, Service Attachments, and/or amendments identified at the end of this Quote. The Party hereby represents that the electronic signature to this Quote shall be relied upon and serves to bind them/it to the obligations stated herein. Each Party hereby warrants and represents that he/she/it has the express authority to execute this Agreement(s).

E-Signature Confirmation for City of Galveston

Signature: _____
Name: Hope Dean
Title: CITO
Date: _____