

Date: March 12, 2024
To: City Manager
Mayor and City Council Members

From: Mike Shahan, Airport Director

Project Location: Scholes International Airport **Project:** Replace the Gate Operator at Gate No. 2.

Request: Consider for approval the ratification for the emergency repairs required to remove and replace the security gate operator at Gate No. 2 at the Airport Terminal for the quoted amount of \$19,375.00 with PSX Inc., who is expediting delivery and installation of the replacement gate operator.

Prior Council Action:

A. In April 2009, the City Council authorized the City Manager to accept the lowest and most responsive bid, in the amount of \$64,774, to Commercial Fence Company, Inc., Bid #08-09-25, for the replacement of security gates, which Hurricane Ike damaged with 75% of the cost to be reimbursed by FEMA and 25% by insurance proceeds.

Background:

- A. On February 21, 2024, Gate 2 stopped working on the north side of the Airport Terminal. We contacted Gate Service Corp (GSC) to repair the gate.
- B. On February 26, 2024, GSC inspected and checked the Chamberlain hydraulic gate operator. After verifying with Chamberlain, it was determined that the operator was obsolete, no longer supported by the manufacturer or tech support, and parts were unavailable to make the repairs.
- C. PSX, Inc. is expediting the equipment delivery within 5 to 7 business days, while the other vendors estimated delivery was two to three weeks.
- D. Due to the nature of the gate location and use, this purchase is essential to preserve and protect the safety of airport users, aircraft, and the public, and it qualifies as an emergency purchase under the City of Galveston’s Purchasing Policy.

Fiscal Impact Report:

Funding Source	Amount
Airport Operating Budget	\$ 19,375.00
Total:	\$ 19,375.00



Scholes International Airport

AIRPORT ADMINISTRATION

2115 Terminal Dr | Galveston, TX 77554

www.galvestonairport.com | airport@galvestontx.gov | 409-797-3590

Alternatives:

- A. Ratify the emergency repairs required to remove and replace the security gate operator at Gate No. 2 at the Airport Terminal for the quoted amount of \$19,375.00 with PSX Inc.

- B. Do not accept the PSX Inc. ratification.

Staff Recommendation:

Staff recommends that the Council ratify emergency repairs required to remove and replace the security gate operator at Gate No. 2 at the Airport Terminal for the quoted amount of \$19,375.00 with PSX Inc., who is expediting delivery and installation of the replacement gate operator.

Attachments:

- 1) PSX, Inc. Quote dated March 6, 2024
- 2) Emergency purchase of gate slide operator for Gate No. 2 email approval



March 6, 2024

Scholes International Airport
Mike Shahan
2115 Terminal Drive
Galveston, TX 77554
409-797-3593

Re: Hysecurity SlideDriver SD40 - A2 Flight Line Gate

Mike,

PS^x is pleased to provide the following proposal per your request.

This proposal is for the supply and installation of one (1) Hysecurity SlideDriver SD40 222 E ST Hydraulic Gate Operator and safety devices at the A2 flight line gate. We will remove the existing Liftmaster operator, reusing the existing infrastructure including operator stand, vehicle loops, and gate panel. We will install the new operator, two (2) new 14ft drive rail sections and the necessary UL325 safety devices. The system will still control access to the site via card read upon entry and free exit off the flight line as it currently does.

For the sum of **\$19,375.00** we will **provide and install** the equipment listed below

- One (1) Hysecurity SlideDriver SD40 222 E ST Hydraulic Gate Operator
- One (1) Set of Through Beam Photo Eyes
- One (1) Reversing Edge
- Two (2) Loop Detectors
- Two (2) 14ft Drive Rails

Materials \$14,400.00

Labor \$4,975.00

Scope Of Work:

- Install the equipment listed above
- Terminate wiring within our equipment
- Program and test system(s) for proper operation
- Provide a 1-year Parts and Labor warranty

By Others:

- Provide all power for operators
- Provide all conduit
- All fencing and paneling

TRQ24041E

- All access control
- Locate underground utilities
- Provide lane closure at the time of installation

Exclusions:

- All concrete, conduit and electrical
- All Drawings, engineered or other
- Taxes, permits
- Layout and certification
- Underground utilities markout
- Emergency vehicle access

Terms and Conditions:

- Pricing assumes the existing gate panel is in good working order, the internal trolley and external rollers are beginning to show signs of wear and tear. It is recommended that they be replaced, a quote can be provided for their replacement upon request
- Pricing assumes existing 110V 20A power is sufficient to run the new operator. If not additional electrical work will be required
- Pricing includes expedited shipping from the manufacturer, which is estimated to be 5-7 business days
- PS^X is only responsible for the equipment listed above - if additional equipment or labor is required, it will be provided at an additional cost
- Any hidden conditions or damages not already noted are not included in this proposal
- Purchase to be by issued PO for materials and labor, work to be invoiced and payment is not to exceed 90 days
- This price is based on open shop, non-prevailing wage, or union wage labor. If prevailing or union wage labor is required, additional costs may apply.
- This proposal is priced per your request, the plans, specifications, addendum, quantities, and direction provided by others. This proposal is based on our interpretation of the information and request provided to PS^X.
- All installations and/or warranty work to be performed Monday through Friday from 8am to 5pm, except holidays. After hour installation can be performed for an additional fee
- This proposal is valid thirty (30) days from the date above.
- The entirety of the project is reflected in the scope of work and bill of materials within this document. Any adds, moves, changes, delays, additional trips or any downtime may result in additional costs.
- Unless otherwise noted in the scope of work, this quotation does not include any additional labor required to adhere to client policies, including but not limited to safety training.
- PSX will not be held responsible for the schedule slippage due to actions not under its control.

Please note that PSX installers are certified by the Institute of Door Dealer Education And Accreditation (IDEA) as Certified Automated Gate Operator Installers. This ensures an install that is safe to use, done correctly by manufacturer specification, and installed per code.



PS^x highly recommends the use of safety devices whenever a gate will be automated. Safety devices will help protect against personal and property damage. Photo eyes should be considered as a non-contact safety device to help protect against bodily injury, as they can pick up an unauthorized pedestrian walking through the gate area. Reversing edges are used to provide redundant obstruction protection for the open direction. We HIGHLY recommend the use of loops in combination with photo eyes and reversing edges for a UL325 compliant installation

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Thank you for the opportunity to submit this proposal and if you have any questions feel free to give me a call.

Sincerely,
Trey Raiford
Trey Raiford
Account Manager
(832) 584-5901

AGREED TO AND ACCEPTED BY:

From: [Jenny Flores](#)
To: [Daniel Buckley](#)
Cc: [Csilla Ludanyi](#); [Mike Shahan](#)
Subject: RE: Emergency purchase Gate slide operator for gate GA2 Terminal Airport
Date: Friday, March 8, 2024 3:57:28 PM
Attachments: [image001.png](#)
[image002.png](#)
[Airport01_8b060c7d-732a-46d2-b8ff-7f7a9202b7f5.png](#)

Yes Sir! This is an emergency purchase and Mike Shahan will ratify this month's agenda.

Thank you ,



Jenny Flores, Senior Admin. Assistant

Scholes International Airport

2115 Terminal Dr Galveston, TX 77550

O: 409.797.3590 | D: 409.797.3591 | F: 409.242.2135 | jflores@galvestontx.gov

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From: Daniel Buckley <DBuckley@GalvestonTX.Gov>
Sent: Friday, March 8, 2024 3:55 PM
To: Jenny Flores <JFlores@galvestontx.gov>
Cc: Csilla Ludanyi <CLudanyi@galvestontx.gov>; Mike Shahan <MShahan@GalvestonTX.Gov>
Subject: RE: Emergency purchase Gate slide operator for gate GA2 Terminal Airport

Regardless, let's get it on the March agenda for action.

Thanks, Dan



Daniel Buckley, Deputy City Manager

Office of the City Manager

P.O. Box 779 Galveston, TX 77553 | 823 Rosenberg Galveston, TX 77550

O:409.797.3520 | dbuckley@galvestontx.gov

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From: Daniel Buckley <DBuckley@GalvestonTX.Gov>
Sent: Friday, March 8, 2024 3:53 PM
To: Jenny Flores <JFlores@galvestontx.gov>; City Manager <CityManager@GalvestonTX.Gov>
Cc: Csilla Ludanyi <CLudanyi@galvestontx.gov>; Mike Shahan <MShahan@GalvestonTX.Gov>
Subject: RE: Emergency purchase Gate slide operator for gate GA2 Terminal Airport

So this is an emergency purchase?

Dan

From: Jenny Flores <JFlores@galvestontx.gov>
Sent: Friday, March 8, 2024 2:42 PM
To: City Manager <CityManager@GalvestonTX.Gov>
Cc: Csilla Ludanyi <CLudanyi@galvestontx.gov>; Mike Shahan <MShahan@GalvestonTX.Gov>; Daniel Buckley <DBuckley@GalvestonTX.Gov>
Subject: RE: Emergency purchase Gate slide operator for gate GA2 Terminal Airport
Importance: High

I apologize I forgot to put the amount. The unit amount is \$19,375 this includes installation and will arrive within 5 to 7 business days .

From: Jenny Flores <JFlores@galvestontx.gov>
Sent: Friday, March 8, 2024 2:27 PM
To: City Manager <CityManager@GalvestonTX.Gov>
Cc: Csilla Ludanyi <CLudanyi@galvestontx.gov>; Mike Shahan <MShahan@GalvestonTX.Gov>; Daniel Buckley <DBuckley@GalvestonTX.Gov>
Subject: Emergency purchase Gate slide operator for gate GA2 Terminal Airport
Importance: High

Good Afternoon,

One of our gates GA2 at the Terminal Airport (“Main Gate”) has completely stopped working. The Gate slide operator needed to change to a new unit.
The old unit was old and phased out of the market.

We need your approval for us to be able to replace a new unit slide operator for our gate to be back operational as soon as possible.

The operation of this gate is essential to preserve and protect the safety of the airport uses, aircraft, and the public.

Thank you,

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