

CoG – Cohesity Upgrade / Expansion + CoTerm Support

Prepared by:

Centre Technologies

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Prepared for:

City of Galveston

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Quote Information:

Quote #: 062274

Version: 1
 Delivery Date: 03/09/2024
 Expiration Date: 03/29/2024

CoG – Cohesity Upgrade / Expansion + CoTerm Support

DIR-CPO-4857

Current Expiration:
 04/25/202

Co-Termed Support
 14 Months

Current Utilization:
 • PROD = 4x4600 - 73% storage utilization
 • DR = 3x4600 - 94% storage utilization

*Cohesity 4600 nodes are end of sale

Primary Site

Description	Qty	Price	Ext. Price	
Adding (1) node to existing cluster for Production site				
End State: Existing 4X4600 Clusters + New 1X 5036 Clusters = 5 Nodes at BUProd				
C5036-10G -SFP-1	C5036-SFP ONE (1) NODE BLOCK WITH 36 TB SECURE ERASE HDD, 1.6 TB PCI-E FLASH, 128 GB RAM, 4X 10GBE SFP+ PCIE, 1X IPMI; HARDWARE ONLY	1	\$10,357.30	\$10,357.30
CS-P-C5036 -10G-SFP-1	Premium (24x7) Support for C5036-10G-SFP-1-INFO; Subject to the Cohesity Support Maintenance Terms and Conditions. - Term - 14 Months	1	\$1,437.88	\$1,437.88
ADP-SFP-10G-SR	10G SHORT-RANGE OPTICAL SFP+ ADAPTER	2	\$110.91	\$221.82
CBL-10G-LC-003	CABLE, 10G, LCLC, OPTICAL, 3M	2	\$35.56	\$71.12

Primary Site

Description	Qty	Price	Ext. Price
SVC-DATAPROTECT Cohesity DataProtect Service Subscription (1 TB). Backup and Recovery across on-prem and cloud workloads. Subscription per TB of usable storage capacity. - Term - 14 Months	15	\$707.54	\$10,613.10
Subtotal:			\$22,701.22

DR Site

Description	Qty	Price	Ext. Price
Adding (2) nodes to existing cluster to match Production site			
End State: Existing 3X4600 Clusters + New 2X 5036 Clusters = 5 Nodes at BUDR2			
C5036-10G-SFP-1 C5036-SFP ONE (1) NODE BLOCK WITH 36 TB SECURE ERASE HDD, 1.6 TB PCI-E FLASH, 128 GB RAM, 4X 10GBE SFP+ PCIE, 1X IPMI; HARDWARE ONLY	2	\$10,357.30	\$20,714.60
CS-P-C5036-10G-SFP-1 Premium (24x7) Support for C5036-10G-SFP-1-INFO; Subject to the Cohesity Support Maintenance Terms and Conditions. - Term - 14 Months	2	\$1,437.88	\$2,875.76
ADP-SFP-10G-SR 10G SHORT-RANGE OPTICAL SFP+ ADAPTER	4	\$110.91	\$443.64
CBL-10G-LC-003 CABLE, 10G, LCLC, OPTICAL, 3M	4	\$35.56	\$142.24
SVC-REPLICA Cohesity Replica or Retention Service Subscription (1 TB). Includes ability to replicate data backed up using DataProtect service to another Cohesity cluster. Subscription per TB of usable storage capacity. - Term - 14 Months	30	\$273.88	\$8,216.40
Subtotal:			\$32,392.64

Cohesity Renewal

Description	Qty	Price	Ext. Price
SUB-DPRT-ULARC-1YR Cohesity DataProtect and Unlimited CloudArchive Add-On Subscription (1 TB) Serial Number: SW1680298615675	10	\$452.61	\$4,526.10
SUB-DATAPLAT-STD-1YR Cohesity DataPlatform Standard Edition Subscription (1TB) Serial Number: SW1680298615710	48	\$261.12	\$12,533.76

Cohesity Renewal

Description	Qty	Price	Ext. Price
SUB- Cohesity DataPlatform Standard Edition Subscription (1TB) DATAPLAT- STD-1YR Serial Number: SW1680298615730	72	\$261.12	\$18,800.64
CS-P-C4600 Premium (24x7) Support for C4600-SFP-3-INFO -SFP-3 Serial Number: BAA1519CTY030	1	\$1,896.75	\$1,896.75
CS-P-SW- Premium (24x7) Support for SW-KROLL-OPC KROLL-OPC Serial Number: PR1556321388326	1	\$95.15	\$95.15
Subtotal:			\$37,852.40

Services

Description	Qty	Price	Ext. Price
CENT-PS2- Installation & Configuration - Cohesity Expansion - 1 Node - Production & DR DC Site Dedicated consultant specializing in datacenter modernization and upgrades for servers, networking, virtualization, hybrid and cloud infrastructure, including delivery of strategy, design, deployment, maintenance, verification, documentation, and post-deployment support. <i>See "Scope of Work" documentation for complete details and service inclusions.</i>	1	\$5,720.00	\$5,720.00
Subtotal:			\$5,720.00

Quote Summary

Description	Amount
Primary Site	\$22,701.22
DR Site	\$32,392.64
Cohesity Renewal	\$37,852.40
Services	\$5,720.00
Total:	\$98,666.26

This Quote is between Centre Technologies, Inc. a Texas corporation (sometimes referred to as "we," "us," "our," OR "Provider"), and the Customer found on the applicable Quote (sometimes referred to as "you," "your," OR "Customer"). Collectively, these two entities are "the Parties". The Quote, together with the MSA and relevant Service Attachments, forms the Agreement between the Parties. This Quote is effective as of the date the Parties sign below, ("Services Start Date"). If there is a conflict between this Quote, the Master Services Agreement, the Product Terms and Conditions, and any Service Attachment, amendment, or schedule, this Quote will control for the items in

this Quote only.

The definitions and the Term are set forth in the MSA. Customer hereby acknowledges that all of the Agreements and Quotes contained herein are subject to the applicable tax (e.g., international, federal, state and local sales tax), shipping, handling and other associated fees. The Uniform Commercial Code, as adopted by the Texas Business and Commerce Code, shall apply where appropriate. Provider reserves the right to cancel or amend orders arising from pricing or other errors contained in the attached Quote and will notify the Customer.

This Order and its accompanying Agreements supersede all prior negotiations, discussions, proposals, communications, or previous Orders or Agreements between the parties.

By signing below, the Parties acknowledge, represent, and warrant that they have read and agree to the terms and conditions of the Agreement, including all related agreements, schedules, Service Attachments, and/or amendments identified at the end of this Quote. The Party hereby represents that the electronic signature to this Quote shall be relied upon and serves to bind them/it to the obligations stated herein. Each Party hereby warrants and represents that he/she/it has the express authority to execute this Agreement(s).

E-Signature Confirmation for City of Galveston

Signature: _____
Name: Hope Dean _____
Title: CITO _____
Date: _____