



City of Galveston

FLEET, MASS TRANSIT & SPECIAL EVENTS STAFF REPORT

Date February 17, 2025

To: City Manager
Mayor and City Council Members

From: David Smith, Executive Director
Fleet, Mass Transit and Special Events

Project location: N/A **Project:** GPD Unit Purchase Package - Silsbee

Request: Consider for the approval allowing the Fleet Facility to purchase the listed rolling stock (police service units) and associated equipment from Silsbee Ford through Tips Co-op for a total price of \$422,663.90 and authorize the City Managers staff to execute the contract upon final approval by the City Attorney.

Prior Council Action

No prior actions on this item.

Background

- A. Funding for new equipment has been identified and budgeted for the listed departments.
- B. These new vehicles will replace units which have been flagged by the Vehicle Replacement Program. Those units will be cleaned and auctioned off benefiting the city coffers. Some may be reclassified as pool units.
- C. The Vehicle Replacement Program scores vehicles by analyzing their age, mileage and operational costs and flags equipment that has reached preset limitations for its classification.
- D. TIPS is a cooperative purchasing organization that the city is a member of that performs large procurement bid packages for local governments. The contract number is 240907.
- E. The requested vehicle descriptions, price breakdown, assignments and the estimated delivery periods are listed below.
- F. The extended purchase price for this package is \$422,663.90.





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- G. Additional equipment will be added by the dealer that was identified in the specification process as requested by the department.

Fiscal Impact Report

QUOTE	REPLACES UNIT	DESCRIPTION	DEPT	EST DELIVERY	FUND	QUOTE
A	1750	2025 FORD INTERCEPTOR	PATROL	3RD QUARTER (CALENDAR)	GEN FUND VCO	\$ 64,107.93
A	1914	2025 FORD INTERCEPTOR	PATROL	3RD QUARTER (CALENDAR)	GEN FUND VCO	\$ 64,107.93
A	2002	2025 FORD INTERCEPTOR	PATROL	3RD QUARTER (CALENDAR)	GEN FUND VCO	\$ 64,107.93
A	1916	2025 FORD INTERCEPTOR	PATROL	3RD QUARTER (CALENDAR)	GEN FUND VCO	\$ 64,107.93
A	1332	2025 FORD INTERCEPTOR	PATROL	3RD QUARTER (CALENDAR)	GEN FUND VCO	\$ 64,107.93
						\$320,539.65
B	2232	2024 FORD EXPEDITION	PATROL	IN STOCK	GEN FUND VCO + INS	\$ 60,643.00
C	1042	2024 EXPRESS 2500 VAN	SP SERVICE / PATROL	IN STOCK	GEN FUND VCO	\$ 41,481.25
					EXTENDED TOTAL	\$422,663.90

Alternatives

- A. The City Council approves the purchase.
 - Cost - \$422,663.90
 - Timing - Delivery period listed above.
 - Divisional Improvements - Will provide the city with needed equipment to perform duties. Newer equipment will reduce fleet maintenance costs and will improve efficiency.
- B. The City Council does not approve the purchase.
 - Cost - No additional cost at this time.
 - Timing - N/A
 - Divisional Improvements - City staff will not be able to function without needed equipment. Older equipment will take on a heavier load, which will increase maintenance costs and efficiencies will be reduced.

Staff Recommendation





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Concur in Alternative A and approve allowing the Fleet Facility to purchase the listed rolling stock (service trucks) and associated equipment from Silsbee Ford through Tips Co-op for a total price of \$422,663.90 and authorize the City Managers staff to execute the contract upon final approval by the City Attorney.

Attachments





A

PRODUCT PRICING SUMMARY
TIPS USA 240901 TRANSPORTATION VEHICLES
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: <u>CITY OF GALVESTON</u>	Prepared by: <u>RICHARD HYDER</u>
Contact: <u>DAVID SMITH 409.789.0673</u>	Phone: <u>409.300.1385</u>
Email: <u>DSMITH@GALVESTONTX.GOV</u>	Email: <u>RHYDER.COWBOYFLEET@GMAIL.COM</u>
Product Description: <u>FORD INTERCEPTOR UTILITY GAS</u>	Date: <u>February 4, 2025</u>

A. Bid Item: 54 A. Base Price: \$ 47,395.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
K8A	2025 FORD INTERCEPTOR UTILITY AWD	\$ 1,595.00		REMOTE KEYLESS ENTRY FOBS	\$ -
99B	3.3L V6 GAS	\$ -		WIRELESS PHONE CONNECTIVITY	\$ -
51R	DRIVER SIDE LED SPOTLIGHT	\$ 400.00		GRILL/SIREN PREWIRE	\$ -
	FRONT HEADLAMP HOUSING	\$ -		REAR VIEW CAMERA	\$ -
	POLICE TAIL LAMP HOUSING	\$ -			
	REAR AIR CONDITIONING	\$ -			
YZ	EXTERIOR WHITE	\$ -			
96	CLOTH FRONT VINYL REAR SEATING	\$ -			
Total of B. Published Options:					\$ 1,995.00

Published Option Discount (5%) \$ (99.75)

C. Unpublished Options

Description	Bid Price	Options	Bid Price
SILSBEE INSTALL GALVESTON 013025	\$ 13,257.68		
ALPHA GRAPHICS #4066	\$ 1,360.00		
Total of C. Unpublished Options:			\$ 14,617.68

D. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
E. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
F. Contract Price Adjustment:	\$ -
G. Additional Delivery Charge: <u>100</u> miles	\$ 200.00
H. Subtotal:	\$ 64,107.93
I. Quantity Ordered <u>5</u> x H =	\$ 320,539.65
J. Trade in:	\$ -
K. Total Purchase Price	\$ 320,539.65

QUOTE

A

AGENCY
DATE QUOTED
SALESMAN

CITY OF GALVESTON
30-Jan-25
RICHARD HYDER

PART NUMBER		DESCRIPTION	UNIT PRICE	EXT PRICE
		2025 FORD PI UTILITY		
W.EB2SP3JPKG	1	LEGACY LIGHTBAR	\$ 2,395.00	\$ 2,395.00
W.C3997	1	CENCOM CORE W/21 PB CONTROLLER		INC
W.C399K1	1	OBD II CANPORT		INC
W.SA315U	1	100W SPEAKER	\$ 212.52	\$ 212.52
W.SAK1	1	SPEAKER BRACKET	\$ 31.12	\$ 31.12
W.CHWLF29	1	WECANX HOWLER	\$ 573.80	\$ 573.80
W.TLI3JC	2	T-SERIES ION RBW (NEAR HEADLAMP)	\$ 126.00	\$ 252.00
W.MCRNTJ	2	MICRON R/B (GRILL CUTOUT)	\$ 94.88	\$ 189.76
HAV.C-VS-1210-INUT	1	HAVIS CONSOLE	\$ 349.75	\$ 349.75
HAV.CUP2-1001	1	DUAL CUP HOLDER	\$ 45.77	\$ 45.77
HAV.C-ARM-102	1	ARM REST	\$ 64.21	\$ 64.21
HAV.C-LP2-USB-BL2	1	12V OUTLET/USB POWER FACEPLATE	\$ 106.56	\$ 106.56
HAV.C-MC	2	MIC CLIP	\$ 21.86	\$ 43.72
HAV.C-MCB	2	MIC CLIP BRACKET	\$ 25.96	\$ 51.92
HAV.C-EB30-MMT-1P	1	RADIO FACEPLATE		INC
HAV.C-EB40-CCS-1P	1	CENCOM FACEPLATE		INC
HAV.C-AP-0325-1	1	3" ACCESSORY POCKET	\$ 34.84	\$ 34.84
HAV.C-FP-3	2	3" BLANK		INC
HAV.C-HDM-303	1	HD TOP OFFSET PLATFORM FOR MDC	\$ 75.58	\$ 75.58
HAV.C-MD-204	1	8.5" TELESCOPING POLE ASSY	\$ 166.90	\$ 166.90
HAV.DS-PAN-432-2	1	DOCKING STATION	\$ 1,039.70	\$ 1,039.70
BRO.LB3692	1	PRINTER POWER CABLE	\$ 43.50	\$ 43.50
BRO.RJ4250WBL	1	BROTHER PRINTER	\$ 902.75	\$ 902.75
LI.PRKBTRJ42B	1	BROTHER PRINTER MOUNT BRACKET	\$ 149.11	\$ 149.11
SET.PK1126ITU20	1	SETINA PARTITION	\$ 789.56	\$ 789.56
SET.PK0123ITU202ND	1	CARGO BARRIER	\$ 435.81	\$ 435.81
SET.QK0634ITU20	1	PRISONER SEAT W/OSB	\$ 744.40	\$ 744.40
SET.WK0514ITU20	1	WINDOW ARMOR	\$ 247.64	\$ 247.64
911.CH15	1	911 15 CIRCUIT HARNESS	\$ 546.48	\$ 546.48
911.SAPD	1	PASS-THROUGH HARNESS	\$ 68.50	\$ 68.50
TES.453440	1	17' NMO COAX	\$ 18.90	\$ 18.90
TES.204468	1	800MHZ ANTENNA	\$ 46.69	\$ 46.69
TES.55279	1	ADAPTER	\$ 8.35	\$ 8.35
SS.26108	1	12V 100A BREAKER	\$ 57.84	\$ 57.84
SET.GK10342U	1	DUAL T-RAIL GUNLOCK	\$ 485.00	\$ 485.00
		PARTS		\$ 10,177.68
		INSTALLATION		\$ 2,880.00
		SHOP SUPPLIES		\$ 100.00
		FREIGHT		\$ 100.00
		TOTAL		\$ 13,257.68



B

PRODUCT PRICING SUMMARY
TIPS USA 240901 TRANSPORTATION VEHICLES
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF GALVESTON
 Contact: JOHN FESLER
 Email: _____
 Product Description: FORD EXPEDITION SSV

Prepared by: RICHARD HYDER
 Phone: 409.300.1385
 Email: RHYDER.COWBOYFLEET@GMAIL.COM
 Date: February 5, 2025

A. Bid Item: 17 A. Base Price: \$ 54,195.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
UIG	2024 FORD EXPEDITION SSV 4X4 REG LEV	\$ 3,000.00	18B	RUNNING BOARDS	\$ -
99T	3.5L V6 ECOBOOST	\$ -			
	EXTERIOR WHITE	\$ -			
CE	INTERIOR GRAY CLOTH BUCKETS FRON	\$ -			
	REMOTE KEYLESS ENTRY	\$ -			
	REAR AIR CONDITIONING	\$ -			
	NO CENTER CONSOLE	\$ -			
	VINYL FLOORING	\$ -			
102A	SSV SEATING FOR 5	\$ -			
Total of B. Published Options:					\$ 3,000.00

Published Option Discount (5%) \$ (150.00)

C. Unpublished Options

Description	Bid Price	Options	Bid Price
WHELEN AVENGER R/B PASS SIDE WINDSHIELD	\$ 375.00		
LIGHTED ROCKER SWITCH	\$ 5.00		
PROCELL 1/2 PARTITION W/ CARGO BARRIER	\$ 2,118.00		
INSTALLATION	\$ 900.00		
I LIKE THIS IN STOCK			
Total of C. Unpublished Options:			\$ 3,398.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____ \$ -

G. Additional Delivery Charge: 100 miles \$ 200.00

H. Subtotal: \$ 60,643.00

I. Quantity Ordered 1 x H = \$ 60,643.00

J. Trade in: _____ \$ -

K. Total Purchase Price \$ 60,643.00



PRODUCT PRICING SUMMARY
TIPS USA 240901 TRANSPORTATION VEHICLES
VENDOR- 5426 LAKE COUNTRY CHEVROLET, 2152 N. WHEELER STREET JASPER, TX 75951

End User: CITY OF GALVESTON

Prepared by: RICHARD HYDER

Contact: DAVID SMITH 409.789.0673

Phone: (409) 300-1385

Email: DSMITH@GALVESTONTX.GOV

Email: rhyder.cowboyfleet@gmail.com

Product Description: CHEVROLET EXPRESS CARGO

Date: February 4, 2025

A. Bid Item: CG23405 17

A. Base Price: \$ **38,800.00**

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
	2024 EXPRESS 2500 CARGO VAN	\$ 1,995.00		EXTERIOR - WHITE	
	135" WHEELBASE			INTERIOR - GRAY VINYL	\$ -
LV3	4.3L V6 ENGINE	\$ -			
	POWER WINDOWS / LOCKS	\$ -			
ZQ3	DRIVER CONVENIENCE PACKAGE	\$ 395.00			
ZW3	REAR DOOR GLASS	\$ 130.00			
UD7	REAR PARK ASSIST	\$ 295.00			
UFT	SIDE BLIND ZONE ASSIST	\$ 395.00			
ATG	KEYLESS ENTRY	\$ 125.00			

Total of B. Published Options: \$ **3,335.00**

Published Option Discount (5%) \$ **(60.75)**

C.

Description	Bid Price	Options	Bid Price
DARK WINDOW TINT REAR GLASS	\$ 95.00		
5 LIKE THIS IN STOCK			

Total of C. Unpublished Options: \$ **95.00**

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ **-**

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ **-**

F. Contract Price Adjustment: 2024 MODEL INCENTIVE

\$ **(1,000.00)**

G. Additional Delivery Charge: 156 miles

\$ **312.00**

H. Subtotal:

\$ **41,481.25**

I. Quantity Ordered 1 x H =

\$ **41,481.25**

J. Trade in:

\$ **-**

K. Total Purchase Price

\$ **41,481.25**

The Interlocal Purchasing System

Purchasing Made Personal



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Silsbee Fleet (4 locations) 1.Silsbee Ford 2.Silsbee Toyota 3.

B U AUTOMATED VENDOR /U (DO NOT SEND PO TO TIPS) EMAIL PURCHASE ORDER TO:
sgamblin.silsbeefleet@gmail.com

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	1396 HWY 327 E	NAME Charlie Martin
CITY	SILSBEE	PHONE (866) 839-8477
STATE	TX	FAX (866) 839-8472
ZIP	77656	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N

HUB: N

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

Overview

FLEET VEHICLES

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
240902	Transportation Vehicle Parts and Services	11/30/2027	See EDGAR Certification Doc.
240901	Transportation Vehicles	11/30/2027	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

240901

SETH GAMBLIN Sales (512) 436-1313 sgamblin.silsbeefleet@gmail.com

240902

Seth Gamblin Sales (512) 436-1313 sgamblin.silsbeefleet@gmail.com