



# Galveston Police Department

## OFFICE OF THE CHIEF STAFF REPORT

**Date:** March 27, 2025

**To:** City Manager, Honorable Mayor and City Council Members

**From:** Doug Balli, Galveston Police Department, Chief of Police

**Request:** Consider approval to purchase Flock Safety system utilizing a contract Insight has with OMNIA Partners Cooperative, reference: Technology Products, Solutions and Related Services, *Contract Number: 23-6692-03*.

**Prior Council Action** – On September 21, 2023, City Council unanimously approved a Data Access Agreement between The City of Galveston and the Flock Group Inc.

### Background

The purpose of this purchase is to provide an investigation tool for the Galveston Police Department which is already utilized by most law enforcement agencies in our region. By implementing the Flock Safety Platform, including Vehicle Fingerprint technology, we will be able to Identify vehicles by make, color, decals, transforming footage into actionable evidence. Even when the plate is unreadable. Most crimes involve use of a vehicle, even when the vehicle itself is not a tool of the crime itself, but a mode of transportation for the perpetrator(s). The Flock Safety System as quoted in this request includes thirty-four LPRs, installed in predetermined strategic placements around our jurisdiction. Additionally, as part of this agreement, Flock will service, maintain, and take care of our cameras bundled into one straightforward yearly subscription fee.

The City of Galveston is a member of the OMNIA Partners cooperative, and as such, has access to Insight's entire portfolio of products and services. This allows the city of Galveston to utilize contracts that have been competitively procured in compliance with state purchasing requirements. The link provided further explains how this cooperative works: <https://www.omniapartners.com/suppliers/insight-public-sector/public-sector/contract-documents#contract-1846> Texas Government Code 791 authorizes local governments to contract, as much as possible with other local governments and agencies of the State of Texas.

The OMNIA Partners cooperative is dedicated to optimizing procurement for organizations like the City of Galveston. The objective of a cooperative purchasing program is to provide a mechanism for local governments to pool their collective purchasing power.





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### Fiscal Impact Report

- Year 1 (FY25) - \$145,100.00
- Year 2 (FY26) - \$122,000.00
- Year 3 (FY27) - \$122,000.00

### Funding Source

- MVCPA CC Grant (80%): \$116,080.00
- FY 2025 Galveston Police Department Operating Budget – Special Revenue Fund (20%): \$29,020.00

**Total: \$389,100.00 (over 3 years)**

### Alternatives:

*Alternative A:* Approve the purchase of the Flock Safety Platform and recurring yearly subscription between the Galveston Police Department and the Flock Group, Inc.

*Alternative B:* Do not approve the purchase of the Flock Safety Platform and recurring yearly subscription between the Galveston Police Department and the Flock Group, Inc.

### Staff Recommendation:

**Approve the purchase of the Flock Safety Platform and recurring yearly subscription between the Galveston Police Department and the Flock Group, Inc.**

Respectfully,

Doug Balli  
Chief of Police

**Attachments: Staff Report - Quote 228281401(Includes Grant) - OMNIA Contract 23-6692-03**

