



FlixBus USA

June 27th Council Workshop



About FlixBus

- FlixBus was founded in 2013, by three entrepreneurs in Munich, Germany and quickly became the leading long-distance travel bus company in Germany.
- The company currently operates over 2,000 destinations in 29 different countries, and continues to expand.
- FlixBus USA has since launched in 2018 initially offering routes along the West Coast, and has rapidly expanded East to include Texas, Louisiana, and Mississippi.
- Bus partnerships are made with small and medium sized companies, who act as regional partners with FlixBus. The partner companies are responsible for the day to day operations of the buses.



What Has Been Proposed?

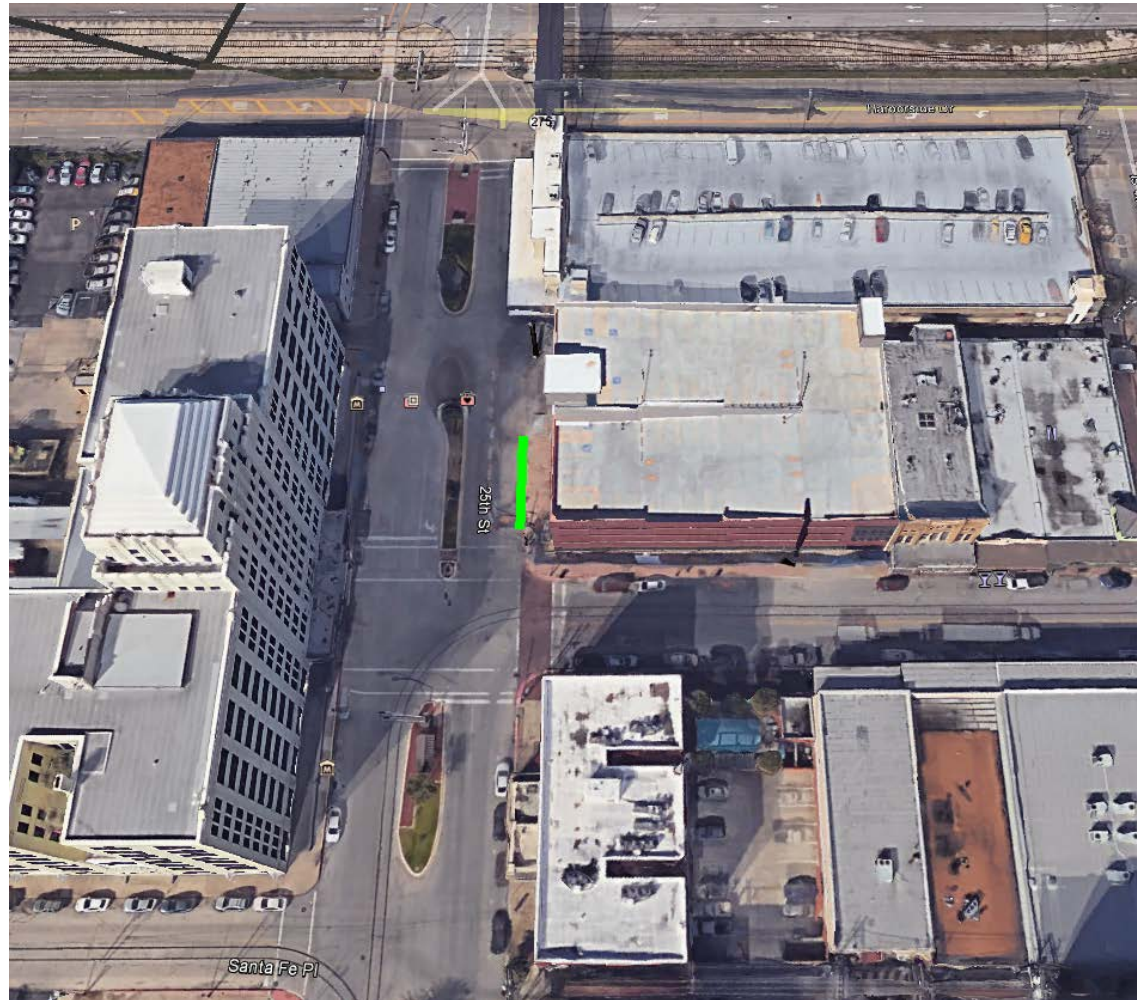


- FlixBus USA has contacted the City of Galveston, and proposed to run their private service to Downtown Houston and Dallas.
- The partnership between FlixBus and the City of Galveston would require the use of City ROW in order to unload and load passengers.
 - As well as allow FlixBus to install signage to indicate the location of the bus stop.
- The proposed FlixBus stop will come at no cost to the City of Galveston.
- Previous municipal partners entered into “Bus Stop Occupancy Agreements”
 - Which requires FlixBus to pay a one-time sign installation fee, and an annual right of way fee.



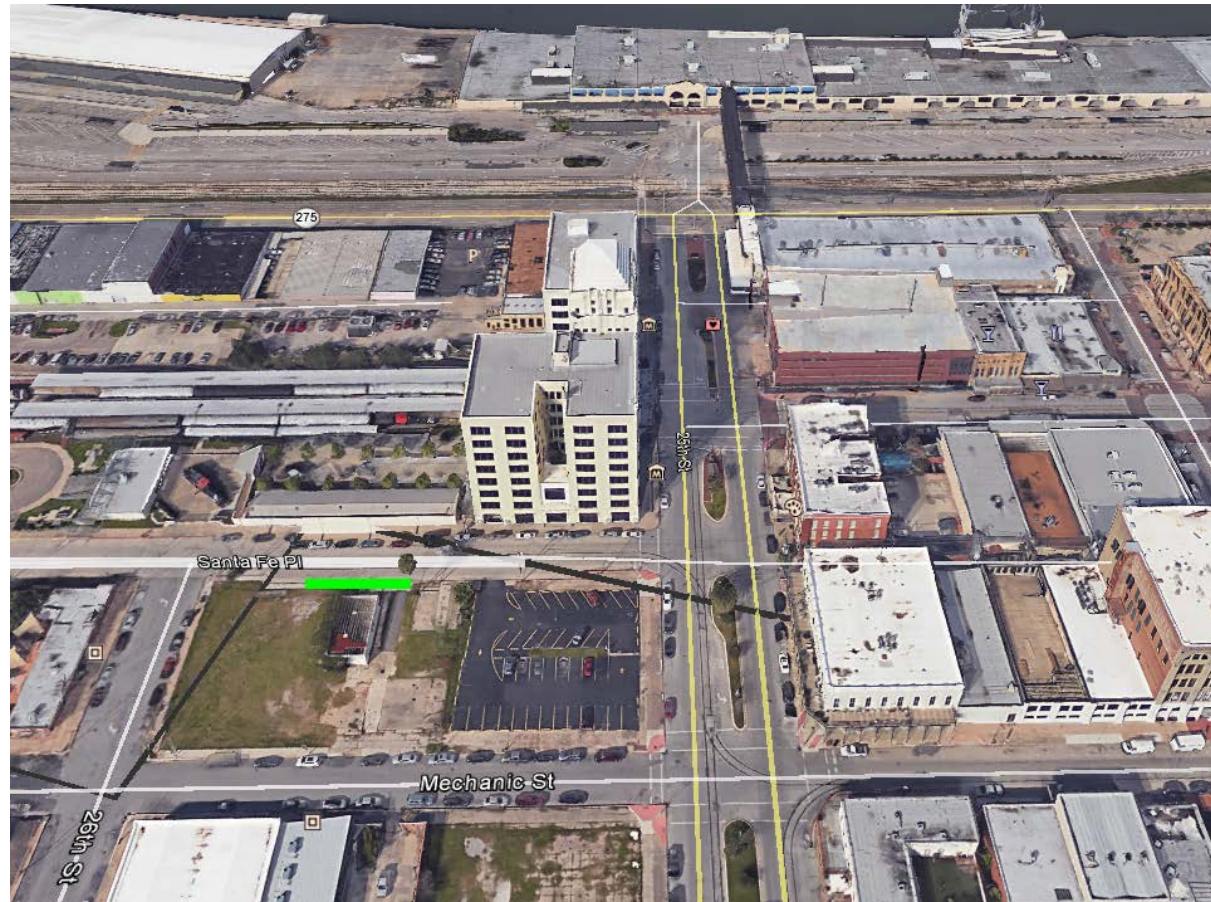
Proposed FlixBus Stop

- The proposed FlixBus stop is located on 25th Street next to the Downtown Terminal.
- This would provide access to Downtown for FlixBus riders, and close proximity to the Cruise Terminal.
- According to FlixBus, the loading and unloading process lasts typically 15 minutes.



Proposed Alternate Stop

- If an alternate stop is necessary due to any conflicts such as festivals, special events, etc.
- The alternate stop provides similar access as the primary stop.





Sample Cost for a FlixBus Trip

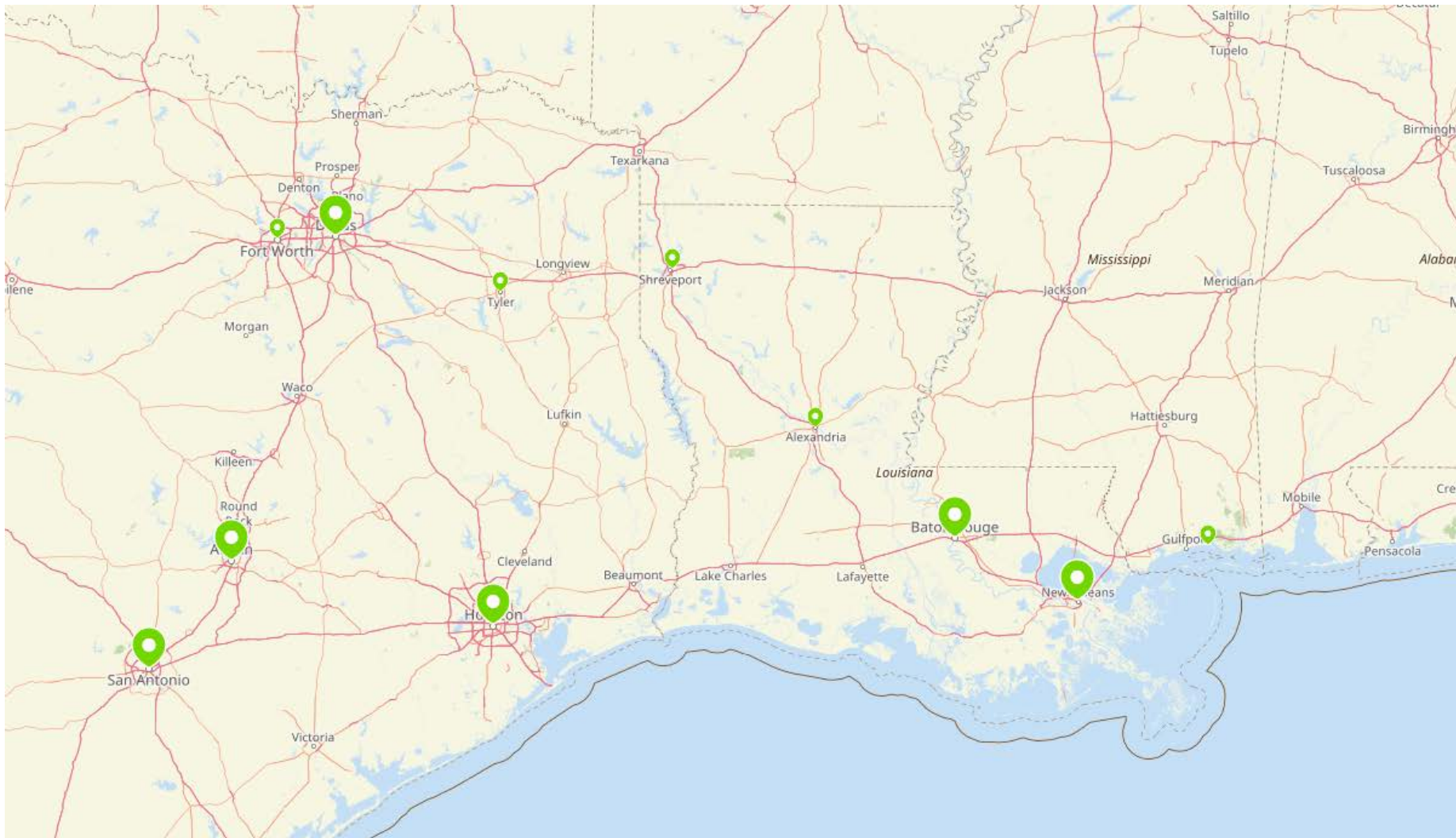
Departure	Destination	Day of Week	Passenger Count	Duration, Transfers	Total Cost (USD)
Houston, Texas	Austin, Texas	Monday	1	3 HRS. Direct	\$4.99
Houston, Texas	Austin, Texas	Friday	1	3 HRS. Direct	\$9.99
Houston, Texas	New Orleans, Louisiana	Monday	1	5.20 HRS. Direct	\$9.99
Houston, Texas	New Orleans, Louisiana	Friday	1	7.20 HRS. Direct	\$9.99
Houston, Texas	Dallas, Texas	Monday	1	3.5 HRS. Direct	\$9.99
Houston, Texas	Dallas, Texas	Friday	1	3.5 HRS. Direct	\$9.99

Draft Schedule



Arrival	Departure	Days of Week	Route Origin	Route Terminus
8:30am	8:40am	Monday	Houston	Galveston
9:10am	9:20am	Monday	Galveston	Houston
10:50am	11:00am	Fri, Sat, Sun.	Houston	Galveston
11:25am	11:35am	Fri, Sat, Sun	Galveston	Dallas
6:00pm	6:10pm	Sat, Sun	Dallas	Galveston
6:20pm	6:30pm	Friday	Dallas	Galveston
6:55pm	7:05pm	Fri, Sat, Sun	Galveston	Houston
7:30pm	7:40pm	Thursday	Dallas	Galveston
8:05pm	8:15pm	Thursday	Galveston	Houston

Central U.S. Route Map





FlixBus Amenities

- FlixBus offers a comfortable journey for riders with these amenities:
 - Each bus is equipped with free Wi-Fi.
 - FlixBus provides adjustable seats with extra legroom.
 - Each seat is equipped with power outlets for all electronic devices.
 - While onboard the Entertainment Portal offers movies, games, and audiobooks.





Questions?