



City of Galveston

DEPARTMENT OF PUBLIC WORKS

Angelo Grasso, Director of Municipal Utilities
agrasso@galvestontx.gov | Office Number: (409) 797-3962 | www.galvestontx.gov

Date: July 12, 2019
To: Brian Maxwell, City Manager
Honorable Mayor and City Council Members
From: Angelo Grasso, Director of Municipal Utilities
RE: Consider for approval, the purchase of Shoring Box equipment for trench safety from National Trench Safety at a cost of \$19,980.00. Authorizing the City Manager to execute all necessary documents upon final approval by the City Attorney.

I. Background

1. The Municipal Utilities Distribution Division installs water and sanitary sewer lines within the City of Galveston. Because of the high-water table in the ground, and in order to ensure proper excavation safety, trench shoring systems may need to be installed to provide proper safety to City workers within the trench area.
2. When excavating a trench greater than 5 feet in depth, shoring equipment to stabilize the existing trench walls is required to provide adequate safety.

II. Current Situation

1. There is additional shoring equipment that is needed for the Distribution and Collection Division crews to properly perform their responsibilities within trenched areas. Quotes were requested from companies that provide trench safety shoring systems. The followings are the quotes submitted:

<u>Company</u>	<u>Cost</u>
National Trench Safety	\$19,980.00
United Rental	\$23,528.00
Ferguson Waterworks	\$23,645.74
Industry Junction, Inc.	\$24,118.65

National Trench Safety provided the lowest, most responsive quotes for the shoring box safety equipment.

III. Issues

- Impact or Ramifications: The City of Galveston Distribution and Collection Division is in need of shoring box equipment





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IV. Recommendation

Recommend for the purchase of Shoring Box equipment for trench safety from National Trench Safety at a cost of \$19,980.00.

VI. Fiscal Impact Report

Requested by: Robert Diaz, Collection Division Supervisor
Angelo Grasso, Director of Municipal Utilities

Funding Source: Public Works Collection Division Minor Equipment Account
4210-611000-611815-522056

Costs of implementation: \$19,980.00

Submitted for Approval:

Angelo Grasso
Director of Municipal Utilities

Respectfully Submitted,

Brandon Cook, Assistant City Manager
of Development and Municipal Services



Service Branch:
 9002 Wayfarer Ln
 Houston, TX 77075
 Ph: 713-991-9800
 Fax: 713-991-9899



SALES QUOTE

Date Issued: 6/25/2019

Quotation Provided To:

City of Galveston

Project Information:

Projected Start Date:

Contact Information:

Dan Hudson
 Ph: 409-539-2381
 Fax:
 Email: hhudson@galvestontx.gov

Quantity	Item #	Item Description	Each	Extended
4.00		10' DAB Corner	468.00	1,872.00
20.00		10' DAB Panel	863.00	17,260.00
4.00		Lifting Bars	82.00	328.00
120.00		Pins	3.50	420.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00

Standard Notes

- No rental purchase options are granted.
- Quote is valid 15 days from the date of issue.
- Unless otherwise stated this quote does not contain sales and or other local taxes. Sales tax shall be determined at the time of sale in accordance with applicable laws and regulations.
- A mandatory 25% restocking fee shall apply to any order that is cancelled, returned and or modified after acceptance of this quote.
- Special ordered items, custom designed items, custom fabricated items and rush items not normally stocked by NTS may not be cancelled and or returned. All sales will be final upon acceptance of this quote.

Subtotal	19,880.00
Freight	100.00
Delivery	
Engineering	
Other	
Total Before Tax	19,980.00

Notes	Quote Provided By
	Brandon Braxton, Outside Sales Representative
	Email: brandonbraxton@ntsafety.com
	Cell: 409-651-6917

My signature below acknowledges acceptance of this quotation as well as the associated terms and that I am authorized to sign this agreement on behalf of my company.

Signature _____ Printed Name _____ Title _____ Date _____ Purchase Order _____



170677952

TRENCH SAFETY
BRANCH C27
8601 GULF FREEWAY
HOUSTON TX 77017-5701
713-944-9661
713-947-1777 FAX

Job Site
CITY OF GALVESTON
43RD AND CHURCH
x:X@X
GALVESTON TX 77550
Office: 409-797-3500 Cell: 409-539-2381

Customer # : 7205095
Quote Date : 06/20/19

UR Job Loc : 43RD AND CHURCH, GAL
UR Job # : 4
Customer Job ID:
P.O. # : TBD
Ordered By :
Written By : ABBY MEINERS
Salesperson : BRYAN WILLIAMS

CITY OF GALVESTON
PO BOX 779
ACCOUNTS PAYABLE DEPARTMENT
GALVESTON TX 77553-0779

**This is not an invoice
Please do not pay from this document**

Qty	Equipment #		Price	Amount
4	9428277	CC: 942-8277	950.00	3800.00
	END MEMBER 10'			
20	9409820	CC: 940-9820	970.00	19400.00
	MODULAR SHIELD PANEL 24" X 10'			
4	9409868	CC: 940-9868	82.00	328.00
	LIFTING LUGS FOR BUILD A BOX (EACH)			
			Sub-total:	23528.00
			Total:	23528.00

Note: This proposal may be withdrawn if not accepted within 30 days.

THIS IS NOT AN EQUIPMENT SALE AGREEMENT/INVOICE. THE SALE OF EQUIPMENT AND ANY OTHER ITEMS LISTED ABOVE IS SUBJECT TO AVAILABILITY AND ACCEPTANCE OF THE TERMS AND CONDITIONS OF UNITED'S EQUIPMENT SALE AGREEMENT/INVOICE, WHICH MUST BE SIGNED PRIOR TO OR UPON DELIVERY OF THE EQUIPMENT AND OTHER ITEMS.



FERGUSON WATERWORKS #2939
 15711 EASTEX FREEWAY
 DELIVERIES MADE ON BENDER ROAD
 HUMBLE, TX 77396-0000
 Phone: 713-675-2211
 Fax: 713-676-0803

Deliver To:
From: Paulino Miranda
Comments:

17:09:29 JUN 26 2019

FERGUSON WATERWORKS #1105
 Price Quotation
 Phone: 713-675-2211
 Fax: 713-676-0803

Bid No: B427648
Bid Date: 06/26/19
Quoted By: PAM

Cust Phone: 409-797-3500
Terms: NET 10TH PROX

Customer: CITY OF GALVESTON
 TOOLS ONLY
 823 ROSENBERG
 GALVESTON, TX 77550

Ship To: CITY OF GALVESTON
 TOOLS ONLY
 823 ROSENBERG
 GALVESTON, TX 77550

Cust PO#:

Job Name: TOOLS ONLY

Item	Description	Quantity	Net Price	UM	Total
SP-TBAB10X10X10	10X10X10 BUILD-A-BOX W/LIFT EYES INCLUDES LIFTING EYES	1	23645.740	EA	23645.74

Net Total: \$23645.74
Tax: \$0.00
Freight: \$0.00
Total: \$23645.74

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

CONTACT YOUR SALES REPRESENTATIVE IMMEDIATELY FOR ASSISTANCE WITH DBE/MBE/WBE/SMALL BUSINESS REQUIREMENTS.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at <https://www.ferguson.com/content/website-info/terms-of-sale>
 Govt Buyers: All items are open market unless noted otherwise.

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with *NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection.



HOW ARE WE DOING? WE WANT YOUR FEEDBACK!

Scan the QR code or use the link below to
 complete a survey about your bids:

<https://survey.medallia.com/?bidsorder&fc=1105&on=39051>



4503 Spring Cypress Rd Suite 10
Spring, TX 77388

Phone: 972-926-3526

Email: contact@industry-junction.com

Job Name: CITY OF GALVESTON

Bid Date: 6/27/2019

Bid Number: 06272019004

Ship to City, ST: Galveston, Texas

Net Estimated Total: \$24,118.65

Net estimated total does not include any applicable taxes or freight.

Seq#	Item #	Description	Qty	UOM			Comments
1	SP-TBAB10X10X10	10X10X10 BUILD-A-BOX W/LIFT EYES	1	EA	24,118.65	\$24,118.65	INCLUDES LIFTING EYES



GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority-, woman- and service disabled veteran-owned businesses as HUBs and facilitates the use of HUBs in state procurement and provides them with information on the state's procurement process. The CPA has established Memorandums of Agreement with other organizations that certify minority-, woman- and service disabled veteran-owned businesses that meet certification standards as defined by the CPA. The agreements allow for Texas-based minority-, woman- and service disabled veteran-owned businesses that are certified with one of our certification partners to become HUB certified through one convenient application process.

In accordance with the Memorandum of Agreement the CPA has established with the Dallas/Fort Worth Minority Supplier Development Council (D/FWMSDC), we are pleased to inform you that your company is now certified as a HUB. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at <https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. Provided that your company continues to remain certified with the D/FWMSDC, and they determine that your company continues to meet HUB eligibility requirements, the attached HUB certificate is valid for the time period specified.

You must notify the D/FWMSDC in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. Note: Any changes made to your company's information may require the D/FWMSDC and/or the HUB Program to re-evaluate your company's eligibility. Failure to remain certified with the D/FWMSDC, and/or failure to notify them of any changes affecting your company's compliance with HUB eligibility requirements, may result in the revocation of your company's certification.

Please visit our website at <http://comptroller.texas.gov/procurement/prog/hub/> and reference our publications (i.e. Grow Your Business pamphlet, HUB Brochure and Vendor Guide) that will provide you with addition information on state procurement resources that can increase your company's chances of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

Texas Historically Underutilized Business (HUB) Certificate



Certificate/VID Number: 1454239359100
File/Vendor Number: 486932
Approval Date: 15-APR-2019
Scheduled Expiration Date: 31-MAY-2020

In accordance with the Memorandum of Agreement between the Dallas/Fort Worth Minority Supplier Development Council (D/FWMSDC) and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

INDUSTRY JUNCTION, INC.

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate, printed 18-APR-2019, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the D/FWMSDC's program, you must immediately (within 30 days of such changes) notify the D/FWMSDC's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the D/FWMSDC's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

Laura Cagle-Hinojosa, Statewide HUB Program Manager
Statewide Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the Internet (<https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>) or by contacting the HUB Program at 512-463-5872 or toll-free in Texas at 1-888-863-5881.